



SELECTED RESOURCES

DOCUMENTS

Books, Journals, and Articles

The Bottom Line. Published by Emerald Publishing. Numerous articles and an on-going column about fundraising.

Butler, Meredith, ed. *Successful Fundraising: Case Studies of Academic Libraries*. Washington, DC: Association of Research Libraries, 2001.

Dewey, Barbara I. "Fund-raising for Large Public University Libraries." *Library Administration & Management* 20, no. 1 (Winter 2006): 5–12.

Martin, Susan K. "Academic Library Fundraising." *Encyclopedia of Library and Information Science*, 2nd edition, Miriam A. Drake, editor. 35–43. New York: Marcel Dekker, 2003.

Martin, Susan K. "The Changing Role of the Library Director: Fund-raising and the Academic Library." *Journal of Academic Librarianship* 24 (January 1998): 3–10.

Martin, Susan K., ed. "Development and Fund-Raising Initiatives." *Library Trends* 48, no. 3 (Winter 2000): 525–637. The articles in this special issue cover a wide range of development topics.

Seiler, Timothy L. "Making the Case for Development in Academic Support Units." in F.A. Hilenski, editor. *The Unit Development Officer's Handbook*. Washington, DC: CASE, 2002, 199–206.

Steele, Victoria, and Stephen D. Elder. *Becoming a Fundraiser: The Principles and Practices of Library Development* 2nd edition. Chicago: American Library Association, 2000.

Winston, Mark D., and Lisa Dunkley. "Leadership Competencies for Academic Librarians: The Importance of Development and Fundraising." *College and Research Libraries* 63, no. 2. (March 2002) 171–82.

SPEC Kits

Friends of Library Organizations. SPEC Kit 6. Washington, DC: Association of Research Libraries, April 1974.

Private Foundations. SPEC Kit 22. Washington, DC: Association of Research Libraries, November 1975.

External Fund Raising. SPEC Kit 48. Washington, DC: Association of Research Libraries, October 1978.

Fund Raising. SPEC Kit 94. Washington, DC: Association of Research Libraries, May 1983.

Jenkins, Darrell L., and Roland C. Person. *Library Development and Fund Raising Capabilities*. SPEC Kit 146. Washington, DC: Association of Research Libraries, July / August 1988.

Claassen, Lynda Corey. *Library Development and Fundraising*. SPEC Kit 193. Washington, DC: Association of Research Libraries, July 1993.

Smykla, Evelyn Ortiz. *Marketing and Public Relations in ARL Libraries*. SPEC Kit 240. Washington, DC: Association of Research Libraries, April 1999.

Mook, Cathleen. *Grant Coordination*. SPEC Kit 283. Washington, DC: Association of Research Libraries, September 2004.

Web Sites

LIBDEV: An electronic discussion forum for library development and fundraising.
[Commonly referred to as the ALADN (Academic Library Advancement and Development Network) listserv]

<http://www.library.arizona.edu/aladn/libdev1.html>

University of Alberta. Gifts and Donations.
<http://www.library.ualberta.ca/donations/index.cfm>

University of California at Los Angeles. Giving to the Library.
<http://www2.library.ucla.edu/development/index.cfm>

Cornell University. Giving to the Library.
<http://alumni.library.cornell.edu/giving/index.cfm>

Iowa State University. Giving to the Library—Introduction.
http://www.lib.iastate.edu/libinfo/dept/dev_givg.html

McGill University. Donors and Benefactors.
<http://www.library.mcgill.ca/giving/index.php?menu=1>

New York Public Library. Why Support the Library?
<http://www.nypl.org/support/>

North Carolina State University. Why Support the Libraries?
<http://www.lib.ncsu.edu/support/index.html>

Oklahoma State University. Giving.
<http://www.library.okstate.edu/giving.htm>

University of South Carolina. University Libraries Office of Development.
<http://www.sc.edu/library/develop/develop.html>

University of Texas at Austin. Support Your Libraries.
<http://www.lib.utexas.edu/development/>

University of Toronto. UTL Advancement.
<http://www.library.utoronto.ca/development/>

University of Washington. Libraries Development.
<http://www.lib.washington.edu/support/>

Note: All URLs accessed 11/1/06.