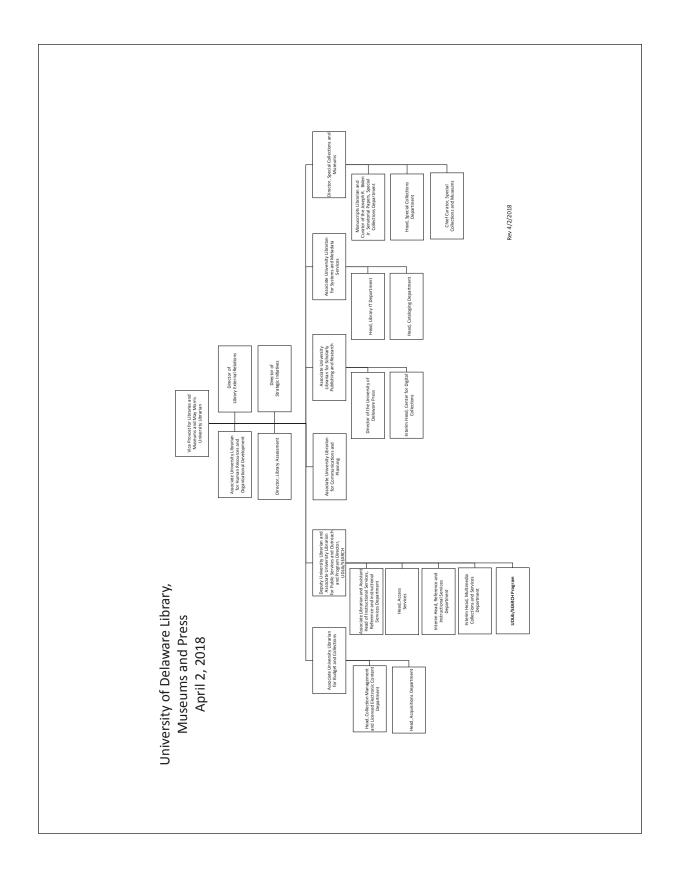
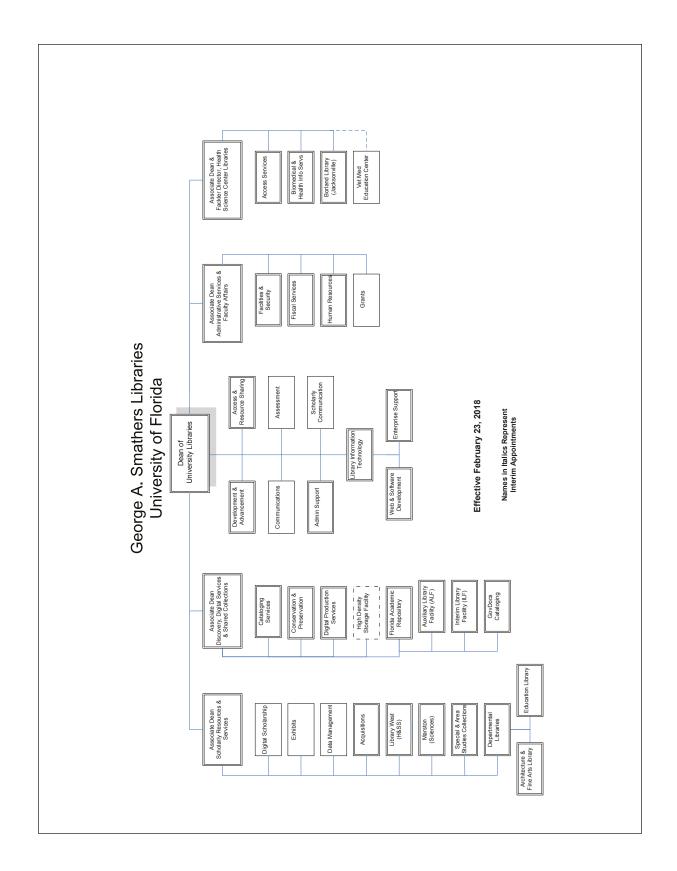
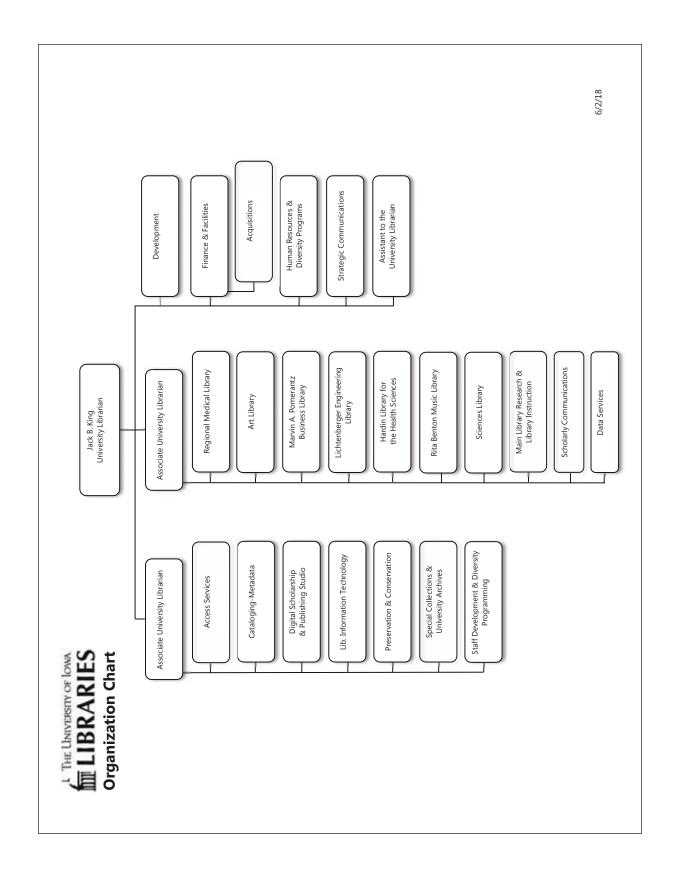
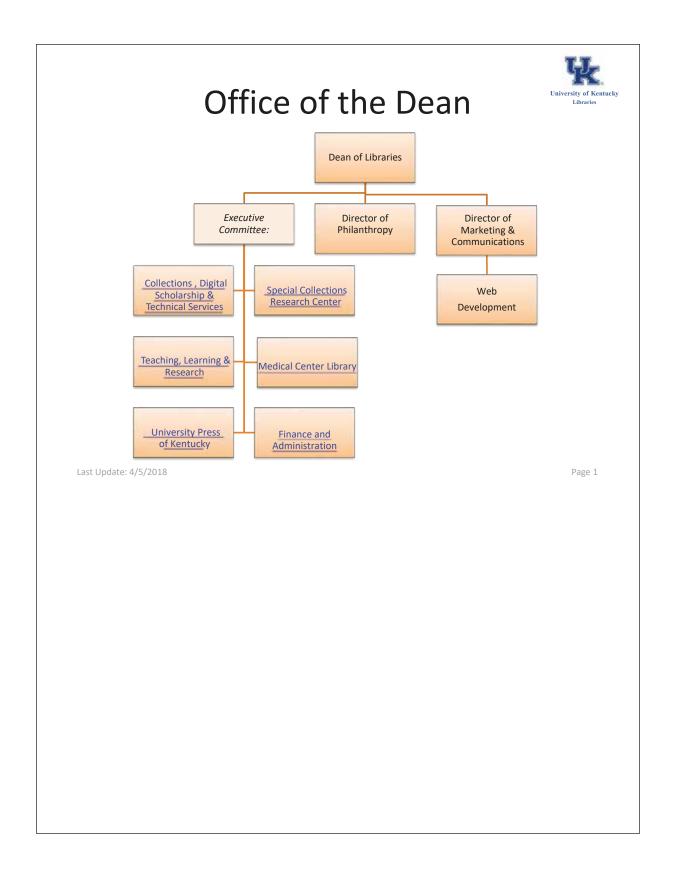
Representative Documents

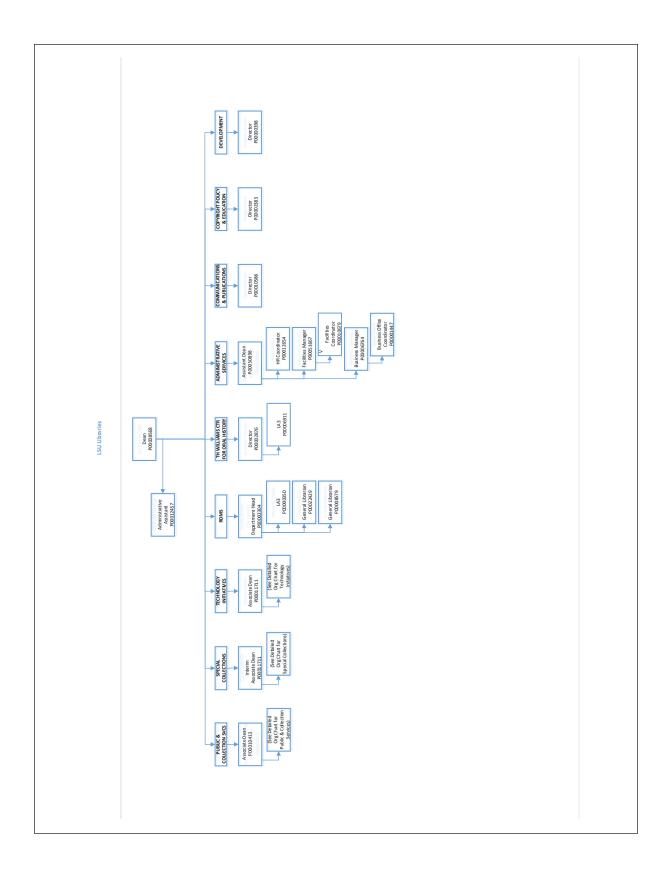
Organization Charts







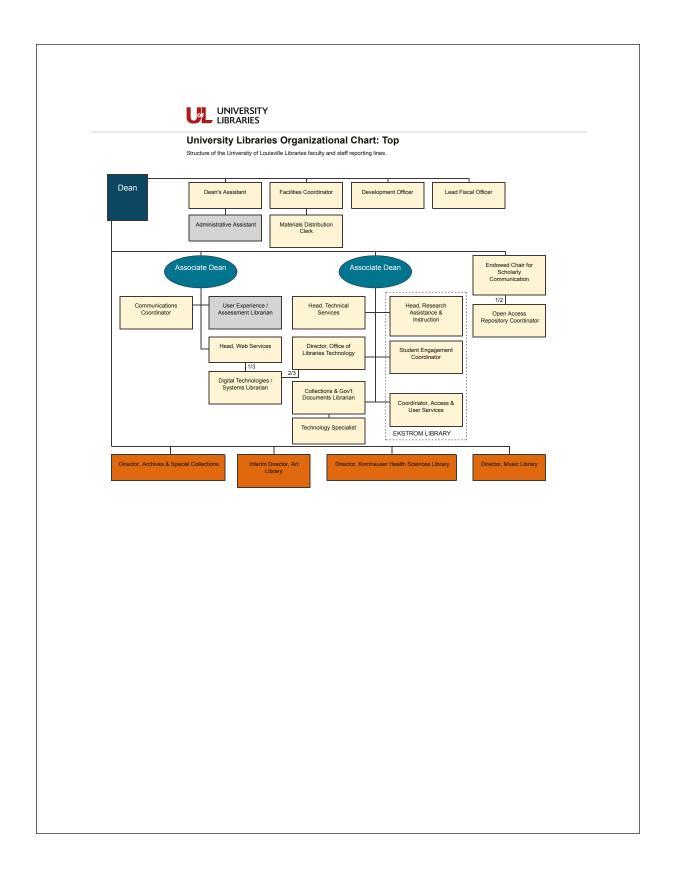


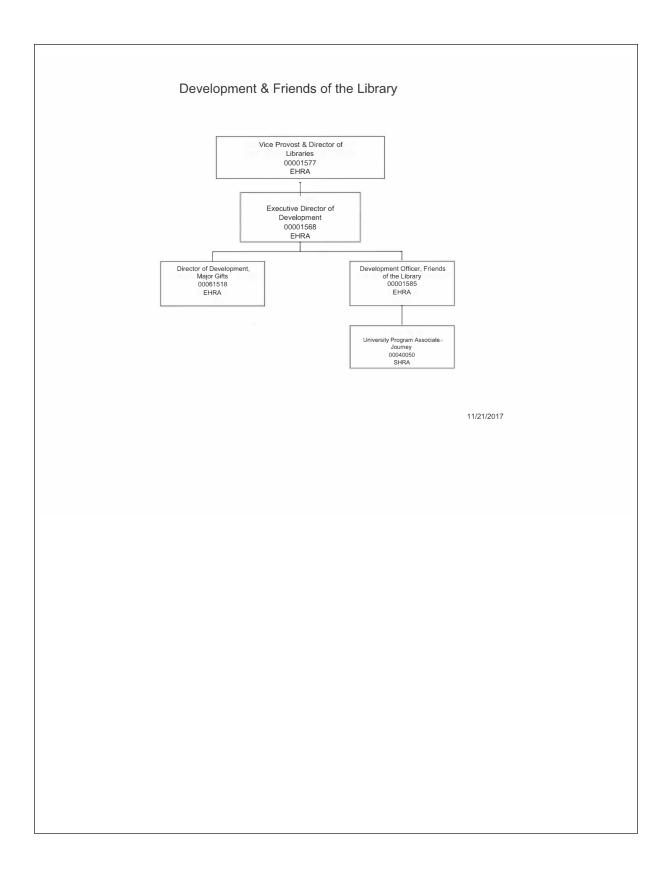


UNIVERSITY OF LOUISVILLE LIBRARIES

University Libraries Organizational Chart: Top

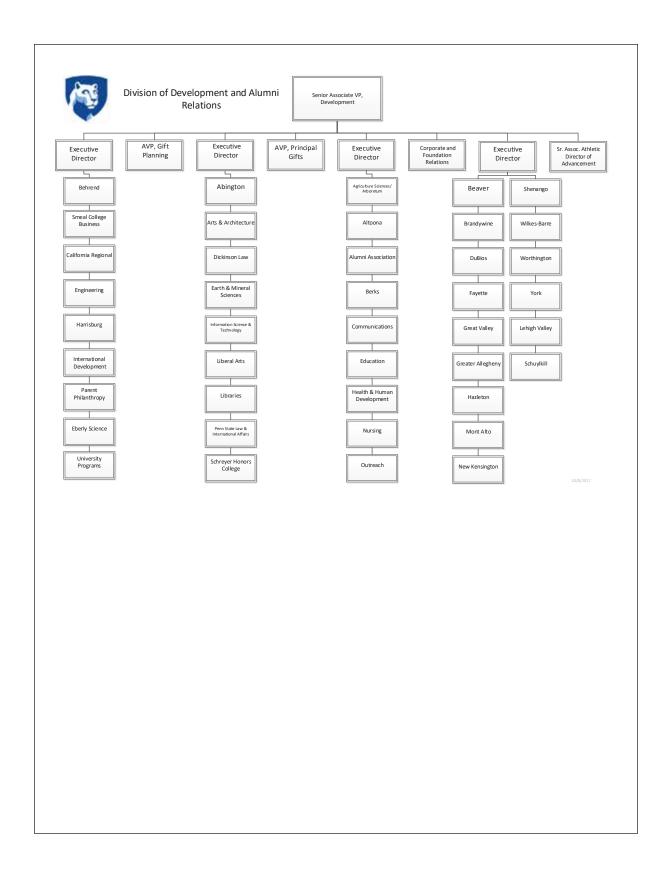
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PENNSYLVANIA STATE UNIVERSITY LIBRARIES

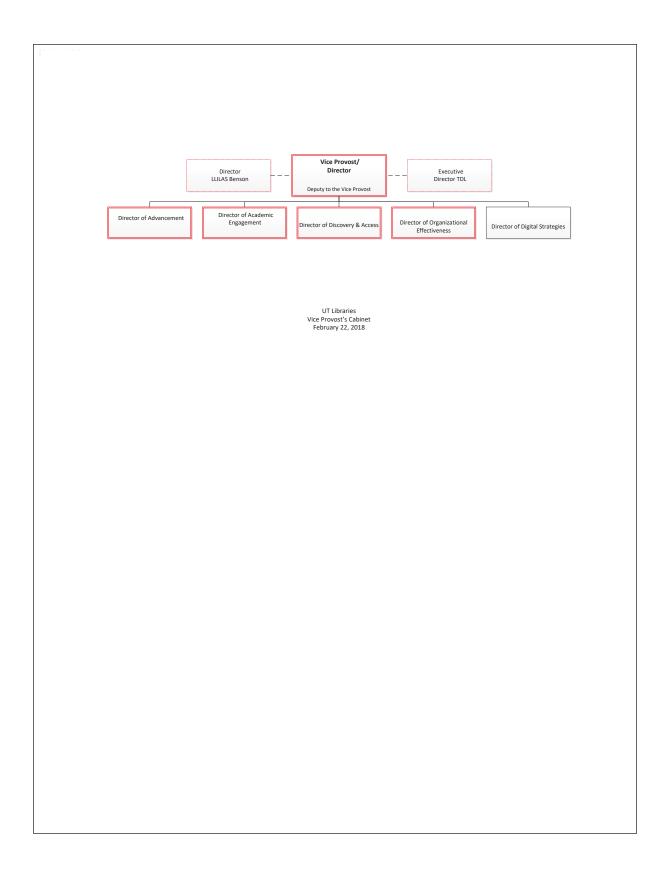
Division of Development and Alumni Relations https://libraries.psu.edu/file/psul-organizational-chart



UNIVERSITY OF TEXAS AT AUSTIN LIBRARIES

UT Libraries Vice Provost's Cabinet

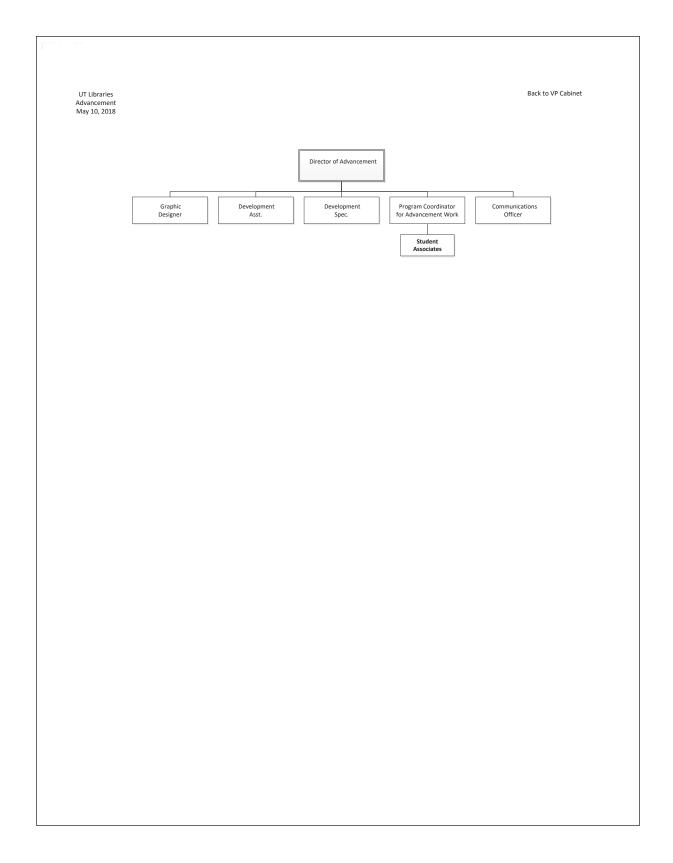
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UNIVERSITY OF TEXAS AT AUSTIN LIBRARIES

UT Libraries Advancement

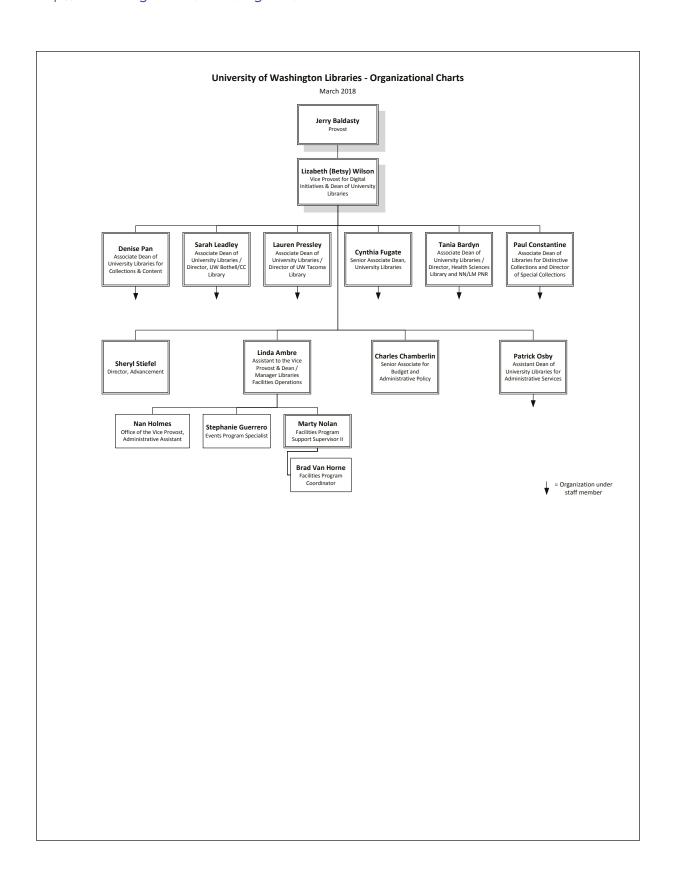
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UNIVERSITY OF WASHINGTON LIBRARIES

Organizational Charts

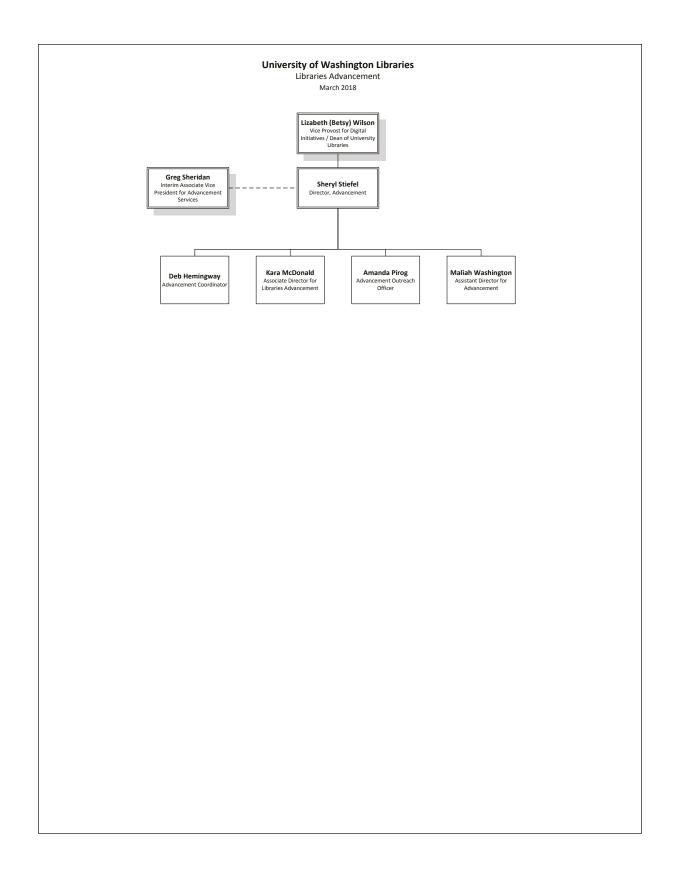
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UNIVERSITY OF WASHINGTON LIBRARIES

Libraries Advancement

http://lib.washington.edu/dean/orgchart/view



Position Descriptions

VACANCY ANNOUNCEMENT Executive Director of Development, NCSU Libraries

The NCSU Libraries has a well-earned reputation for creating adventurous library spaces and innovative services that delight today's students and researchers. The award-winning James B. Hunt Jr. Library, opened in 2013 on NC State's Centennial Campus, offers faculty and students access to advanced technologies such as large-scale visualization, simulated environments, 3D imagery, and interactive computing that are enabling revolutionary ways to see and use information. An iconic building that captures NC State's spirit of innovation in education and research, the Hunt Library is recognized as one of the world's most creative learning and collaborative spaces and a model for "the library of the future". The D. H. Hill Library combines the best of tradition and innovation, housing special collections and a beautiful gallery alongside vibrant, experiential spaces such as the Learning Commons, Technology Sandbox, Visualization Studio, and Makerspace. If you are a person who would like to provide a new generation of library users with everything they can imagine and more, consider applying for this position.

The NCSU Libraries invites applications and nominations for the position of Executive Director of Development. The Executive Director leads the complete range of development activities related to the NCSU Libraries, including planning, managing, and implementing an annual operating plan and budget designed to attain the development goals and objectives of the Libraries within available resources. Preparation and implementation of a comprehensive major gift program that generates individual and corporate donors and other philanthropic support on a continuing basis to achieve goals of the Libraries is an essential part of this responsibility.

The Executive Director will propose and lead strategic initiatives to identify, qualify, prioritize, cultivate, solicit, recognize, and steward donors and prospects, as well as collaborate with and support volunteers and other leaders in their related fundraising efforts. A major responsibility is to provide innovative leadership, oversight, and strategic direction to the Assistant Director of Development, who implements the major gifts program for the Libraries, to the Director of the Friends of the Library, who carries out the annual fund drive, and a half-time Fellow assigned to Foundation and Corporate fundraising.

The Executive Director reports to the Vice Provost and Director of Libraries with a dotted line reporting relationship to the Associate Vice Chancellor for University Advancement

Responsibilities also include:

- Collaborating with the Director and other library administrators to develop annual fundraising goals and plans, monitoring progress against goals, and producing reports on progress
- Directs all fundraising campaigns and initiatives
- Partnering with library and university marketing and communication staff to ensure that publications and websites inform and motivate the Libraries' constituents
- Managing fundraising efforts using best practices and with accountability and transparency
- Representing the NCSU Libraries in its membership in DORAL

Key Skills and Characteristics

The successful candidate will be a seasoned development professional with significant leadership experience in a complex university or not-for-profit environment. Successful candidates must have the following experience and/or capabilities:

 A proven record of successful fundraising from individuals, corporations, and foundations for restricted and unrestricted gifts; personal involvement in financial resource development; and capability to develop relationships that will benefit the college and the foundation

Executive Director of Development

- Comprehensive knowledge of the fundraising profession including an understanding of the legal instruments
 and plans used to enhance the benefits for the donors and the institution, the fundraising process from
 identification to stewardship, and models to engage alumni
- The ability to work effectively with the Vice Provost, the University Development Office, the Board of the Friends of the Library, and internal and external constituencies of the Libraries
- A reputation as a collaborative team player and respectful of the mission, history, traditions, and goals of the NCSU Libraries
- A proven leader at an executive level with the ability to recruit, train, and motivate colleagues, volunteers, and staff
- A clear understanding of financial matters, systems, and processes employed by a best practices
 institutionally related foundation and an appreciation of the growing role of information technology in these
 processes
- An appropriate level of self-assuredness and good judgment with excellent communication and organizational skills and the ability to prioritize and manage in a multi-task environment
- Demonstrated leadership ability including team motivation in a fast-paced environment through mentoring, goal-setting, and strategic planning

Required qualifications:

- Bachelor's degree required, advanced degree preferred
- A minimum of 7 years of successful fundraising experience, preferably in higher education or an institutionally-related foundation
- Relevant success in a leadership role; significant managerial accomplishments with visionary and administrative components
- Expert knowledge of the principles, practices, and ethics of successful fundraising
- Demonstrated success in securing major gifts from individuals, foundations, and corporations
- Ability to take academic priorities and translate them into development opportunities
- Successful track record in promoting fundraising priorities through the development of effective working relationships with faculty, senior academic leaders, trustees, volunteers, donors, and the central development team
- Demonstrated interest in the mission and objectives of a university library
- Excellent listening, oral and written communication, interpersonal, and relationship-building skills
- Ability to multi-task and prioritize to achieve goals
- Computer literacy and competency with electronic donor information systems
- Willingness to travel and work evenings and weekends as needed

The Libraries, the University, and the Area

The NCSU Libraries has been recognized with numerous national and international awards, including the first Association of College and Research Libraries Excellence in Academic Libraries Award; the Stanford Prize for Innovation in Research Libraries and the American Institute of Architects/American Library Association Building Award for the Hunt Library; two John Cotton Dana Library Public Relations Awards; and Library Journal's Librarian of the Year, Paraprofessional of the Year, and six Movers and Shakers awards. The library system consists of the D. H. Hill Library, the James B. Hunt Jr. Library, and branch libraries for design, natural resources, and veterinary medicine. With a staff of almost 300 FTE, the Libraries has more than 4.6 million volumes in its collection and has a total annual budget of over \$30 million. The Libraries is the host site for NC LIVE, a multi-type library initiative making digital resources accessible to North Carolina residents.

The NCSU Libraries is a member of the Association of Research Libraries, the Digital Library Federation, the Coalition for Networked Information, the Scholarly Publishing and Academic Resources Coalition, the Council for Library and Information Resources, and the Center for Research Libraries. Duke University, the University of North Carolina at Chapel Hill, North Carolina Central University, and North Carolina State University form the Triangle Research Libraries Network (TRLN), with combined resources exceeding 17 million volumes and collections budgets totaling more than \$40 million.

North Carolina State University is dedicated to excellent teaching, the creation and application of knowledge, and engagement with public and private partners. By uniting its strength in science and technology with a commitment to

Executive Director of Development

excellence in a comprehensive range of disciplines, NC State promotes an integrated approach to problem solving that transforms lives and provides leadership for social, economic, and technological development. NC State offers degrees through the Colleges of Agriculture and Life Sciences, Design, Education, Engineering, Humanities and Social Sciences, Management, Natural Resources, Sciences, Textiles, and Veterinary Medicine. As the largest academic institution in the state, NC State enrolls more than 34,000 students, offering bachelor's and master's degrees in more than 110 fields of study and doctoral degrees in 61 disciplines. The university is ranked third among all public universities (without medical schools) in industry-sponsored research expenditures and has more than 660 active patents. NC State's burgeoning Centennial Campus aims to be the premier destination for innovative collaboration between business, research, and

North Carolina's Research Triangle of Raleigh, Durham, and Chapel Hill lies between the mountains of the Blue Ridge and the shores of the Outer Banks. One of the nation's premier concentrations of academic, corporate, and public research, the area combines moderate year-round temperatures, rolling hills, championship college athletics, and a rich diversity of cultural events. The Triangle consistently ranks high on lists of desirable American communities. *BusinessWeek* rated Raleigh as "the best American city" in 2011, and recent rankings by *Forbes* name the Triangle as the number-one place for business and careers and as the number-two spot for young professionals.

Salary and Benefits

The Libraries offers a highly competitive salary in recognition of applicable education and experience for this position. Librarians have non-tenure track faculty status (without levels of rank). Benefits include: 24 days vacation, 12 days sick leave; State of NC preferred provider medical insurance, and state, TIAA/CREF, or other retirement options. Additional and optional dental, life, disability, deferred compensation, and legal plans are offered. Tuition waiver program for all campuses of The University of North Carolina is available. More benefits information is available at http://www.ncsu.edu/human_resources/benefits/

Application process and schedule

Applications will be reviewed upon receipt; applications will be accepted until finalist candidates are selected. Candidates are encouraged to apply as soon as possible to receive full consideration. The nomination committee may invite candidates for confidential, pre-interview screenings. Appointment requires successful completion of background check. This position is available immediately; start date is negotiable.

Applicants must apply through the NC State University online employment website at http://jobs.ncsu.edu/postings/41702. Complete application, attach cover letter and résumé, and provide contact information for four current, professional references. For assistance with this process contact NCSU Libraries Personnel Services Office (919) 515-3522.

Affirmative Action/Equal Opportunity Employer

NC State welcomes all persons without regard to sexual orientation or genetic information

Persons with disabilities requiring accommodations in the application and interview process please call (919) 515-3148.

9/14

Director of Development, Major Gifts

NORTH CAROLINA STATE UNIVERSITY LIBRARIES

VACANCY ANNOUNCEMENT DIRECTOR OF DEVELOPMENT, MAJOR GIFTS

The NCSU Libraries has a well-earned reputation for creating adventurous library spaces and innovative services that delight today's students and researchers. The award-winning James B. Hunt Jr. Library, opened in 2013 on NC State's Centennial Campus, offers faculty and students access to advanced technologies such as large-scale visualization, simulated environments, 3D imagery, and interactive computing that are enabling revolutionary ways to see and use information. An iconic building that captures NC State's spirit of innovation in education and research, the Hunt Library is recognized as one of the world's most creative learning and collaborative spaces and a model for "the library of the future". The D. H. Hill Library, serving the main campus, combines the best of tradition and innovation, housing special collections and a beautiful gallery alongside vibrant, experiential spaces such as the Learning Commons, Technology Sandbox, Visualization Studio, and Makerspace. If you would like to work with a dynamic staff to provide a new generation of library users with everything they can imagine and more, please consider applying for this position.

The NCSU Libraries invites applications and nominations for the position of **Director of Development, Major Gifts**. The Libraries' development staff works to build relationships with individuals, foundations, and corporations in order to build private support for the mission and strategic priorities of the NCSU Libraries.

Responsibilities

Reporting to the Executive Director of Development, the Director of Development, Major Gifts will work to establish and develop a broad fundraising program aimed at securing private support for the NCSU Libraries. The individual in this position will serve as a frontline fundraiser, building relationships with individuals including alumni, faculty, and friends. The Director of Development will manage both major gift and discovery portfolios, and will develop and execute long- and short-term strategies to cultivate, solicit, close, and steward major gifts (\$25,000+) in support of the Libraries' mission and strategic priorities.

The Director of Development will work closely with other development staff in the Libraries and across the University and will provide direction for the Libraries' comprehensive fundraising programs in support of a University-wide capital campaign. All functions will require enthusiasm for the Libraries' mission and close collaboration with Libraries' and University personnel.

Required qualifications:

Bachelor's degree. Relevant professional experience in fundraising or a closely related field. Knowledge and understanding of the nature and purpose of public higher education. Understanding of the mission of a research university and ability to articulate the role of the academic library to an external audience. Strong interpersonal skills; ability to communicate with a wide range of people; exceptional written and oral communication skills. Evidence of independent initiative and sound judgment. A valid driver license; an ability to travel (locally and nationally); ability to work evenings and weekends on occasion.

Preferred qualifications:

Master's degree. Knowledge of and experience with all aspects of major gift solicitation, including various planned giving opportunities; demonstrated success in professional fundraising and development. Knowledge of North Carolina and the UNC system; demonstrated understanding of the mission and role of an academic research library. Experience working in a University-wide campaign.

Director of Development, Major Gifts

The Libraries, the University, and the Area

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Salary and Benefits

The Libraries offers a highly competitive salary in recognition of applicable education and experience for this position. Benefits include: 24 days vacation, 12 days sick leave; State of NC preferred provider medical insurance, and state, TIAA/CREF, or other retirement options. Additional and optional dental, life, disability, deferred compensation, and legal plans are offered. Tuition waiver program for all campuses of The University of North Carolina is available. More benefits information is available at http://www.ncsu.edu/human_resources/benefits/

Application process and schedule

Applications will be reviewed upon receipt; applications will be accepted until finalist candidates are selected. Candidates are encouraged to apply as soon as possible to receive full consideration. The nomination committee may invite candidates for confidential, pre-interview screenings. Appointment requires successful completion of background check. This position is available immediately; start date is negotiable.

Applicants must apply through the NC State University online employment website at https://jobs.ncsu.edu/. Search in the keyword box by position number 00061518. Complete application, attach cover letter and résumé, and provide contact information for four current, professional references. For assistance with this process, contact NCSU Libraries Personnel Services Office (919) 515-3522.

Affirmative Action/Equal Opportunity Employer

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04/2015

Development Officer, Friends of the Library

NORTH CAROLINA STATE UNIVERSITY LIBRARIES

VACANCY ANNOUNCEMENT DEVELOPMENT OFFICER, FRIENDS OF THE LIBRARY

The NCSU Libraries has a well-earned reputation for creating adventurous library spaces and innovative services that delight today's students and researchers. The award-winning <u>James B. Hunt Jr. Library</u>, opened in 2013 on NC State's <u>Centennial Campus</u>, offers faculty and students access to advanced technologies such as large-scale visualization, simulated environments, 3D imagery, and interactive computing that are enabling revolutionary ways to see and use information. An iconic building that captures NC State's spirit of innovation in education and research, the Hunt Library is recognized as one of the world's most creative learning and collaborative spaces and a model for "the library of the future". The D. H. Hill Library, serving the main campus, combines the best of tradition and innovation, housing special collections and a beautiful gallery alongside vibrant, experiential spaces such as the Learning Commons, Technology Sandbox, Visualization Studio, and Makerspace. If you would like to work with a dynamic staff to provide a new generation of library users with everything they can imagine and more, please consider applying for this position.

The NCSU Libraries invites applications and nominations for the position of Development Officer to serve as **Development Officer**, **Friends of the Library** (FOL). The Libraries' development staff works to build relationships with individuals, foundations, and corporations in order to build private support for the mission and strategic priorities of the NCSU Libraries. With over 1600 members, and led by a board of directors, FOL advocates and raises funds for the improvement of the NCSU Libraries.

Responsibilitie

Reporting to the Executive Director of Development, the Development Officer will work to build the Friends of the Library (FOL) constituency and extend the Libraries' outreach and promotional activities. The Development Officer will work as part of the Libraries' development team, with primary responsibilities for administering FOL membership programs, planning fundraising events, and managing annual giving efforts, including membership drives and end-of-year mailings. The Development Officer will work to strengthen outreach to young alumni and new prospects in order to build the Libraries' major gift pipeline for the NC State University's capital campaign. The Development Officer will also, under the guidance of the Executive Director, staff and manage meetings and activities for the FOL Board of Directors.

The Development Officer will manage the day-to-day operations of the FOL office and supervise a University Program Associate, overseeing gift processing, donor relations, and stewardship. The Development Officer will work closely with the Director of Program Planning and Outreach to leverage public programming opportunities in order to build FOL membership and the donor pipeline. The Development Officer will also work closely with the Libraries' communications team to design and update membership and events brochures, coordinate e-communications to members and donors, and promote FOL and development activities in *Focus*, the Libraries' quarterly magazine.

Required qualifications

Bachelors degree. Relevant professional experience in fundraising, annual giving, donor relations, membership management and/or event management. Knowledge and understanding of the nature and purpose of public higher education. Understanding of the mission of a research university and ability to articulate the role of the academic library to an external audience. Strong interpersonal skills; ability to communicate with a wide range of people; exceptional written and oral communication skills. A valid driver license; ability to travel; ability to work evenings and weekends on occasion.

Preferred qualifications:

Master's degree. Demonstrated success in development, particularly in annual giving and program building; experience in planning and coordinating constituent-focused events; experience with relevant technologies for donor and gift management, web editing, e-communications, etc. Knowledge of North Carolina and the UNC system; demonstrated understanding of the mission and role of an academic research library. Experience working in a University-wide campaign. Experience directing staff and other resources.

Development Officer, Friends of the Library

The Libraries, the University, and the Area

The NCSU Libraries and its staff have won numerous awards, including the first Association of College and Research Libraries' Excellence in Academic Libraries Award, Library Journal's Librarian of the Year, Paraprofessional of the Year, and eight Movers and Shakers awards. The library system currently consists of the D. H. Hill Library and branch libraries for design, natural resources, textiles, and veterinary medicine, with the James B. Hunt Jr. Library opening soon. With a staff of 260+ FTE, the Libraries has more than 4.4 million volumes in its collection, acquires more than 62,000 print and electronic serials, and has a total annual budget of over \$25 million, with approximately \$9.5 million allocated to collections. The Libraries is the host site for NC LIVE, a multi-type library initiative making digital resources accessible to North Carolina residents.

The NCSU Libraries is a member of the Association of Research Libraries, the Digital Library Federation, the Coalition for Networked Information, the Scholarly Publishing and Academic Resources Coalition, the Council for Library and Information Resources, and the Center for Research Libraries. Duke University, the University of North Carolina at Chapel Hill, North Carolina Central University, and North Carolina State University form the Triangle Research Libraries Network (TRLN), with combined resources exceeding 17 million volumes and collections budgets totaling more than \$30 million.

Recognized as one of the nation's leading universities in science and technology, with strong programs in the humanities and social sciences, NC State offers degrees through the Colleges of Agriculture and Life Sciences, Design, Education, Engineering, Humanities and Social Sciences, Management, Natural Resources, Physical and Mathematical Sciences, Textiles, and Veterinary Medicine. As the largest academic institution in the state, NC State enrolls more than 34,000 students and offers doctoral degrees in 61 fields of study. The university is ranked third among all public universities (without medical schools) in industry-sponsored research expenditures and has more than 660 active patents. NC State is a national leader in networking technologies and a charter member of the North Carolina Networking Initiative (NCNI), an Internet2 initiative with the most advanced operational networking system infrastructure in the nation.

North Carolina's Research Triangle of Raleigh, Durham, and Chapel Hill lies between the mountains of the Blue Ridge and the shores of the Outer Banks lies. One of the nation's premier concentrations of academic, corporate, and public research, the area combines moderate year-round temperatures, rolling hills, championship college athletics, and a rich diversity of cultural events. The Triangle consistently ranks high on lists of desirable American communities. *Businessweek* rated Raleigh as "the best American city" in 2011, recent rankings by *Forbes* name the Triangle as the number-one place for business and careers and as the number-two spot for young professionals.

Salary and Benefits

The Libraries offers a highly competitive salary in recognition of applicable education and experience for this position. Benefits include: 24 days vacation, 12 days sick leave; State of NC preferred provider medical insurance, and state, TIAA/CREF, or other retirement options. Additional and optional dental, life, disability, deferred compensation, and legal plans are offered. Tuition waiver program for all campuses of The University of North Carolina is available. More benefits information is available at http://www7.acs.ncsu.edu/hr/benefits/

Application process and schedule

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Affirmative Action/Equal Opportunity Employer

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04/2015

NORTHWESTERN UNIVERSITY LIBRARY

Director of Development, Libraries, Press, and University Archives



Alumni Relations and Development

Position Title: Director of Development, Libraries, Press, and University Archives

Salary Grade: EXS-12 Posted: May 7, 2015 Job ID: 25534

Reports To: Executive Director, Schools and Programs

APPLY NOW!

<u>Alumni Relations and Development</u> at Northwestern University is dedicated to advancing the mission of Northwestern University as a premier research and teaching institution. Guided by the University's strategic priorities, we nurture lifelong, mutually beneficial relationships with alumni, parents, friends, and organizations that result in volunteer engagement and philanthropic support. We seek to employ a diverse range of people who understand the importance of our mission and vision. When you consider a career at Northwestern University, you know that you are joining an institution with a deep history of academic, professional and personal excellence.

Job Summary:

The Director of Development is a senior fundraising position with management responsibilities. The Director designs and implements innovative programs to identify prospective major and/or principal gift donors. This position devises and executes plans for a specific region to qualify, cultivate, steward and solicit donors. This role oversees the tracking and management of staff to ensure an emerging prospect pool. The Director builds and adapts programs to a point of sustainability. This individual collaborates with various teams (e.g. NULC, Reunions, Schools/Units) as well as deans and/or faculty and interfaces with campus leadership to develop philanthropic and fundraising strategies and prepares for prospect meetings and solicitations.

The Director of Development (DoD) will manage the overall fundraising efforts for Northwestern's Libraries, Press, and University Archives. Of critical importance, the DoD will need to partner with the dean to develop philanthropic and fundraising strategies and preparing them for prospect meetings and solicitation.

Frequent travel is required.

Specific Responsibilities:

- Strategic Planning
 - Creates and leads a coordinated program of fundraising activities designed to increase the number and level of major and/or principal gifts donors.
 - Develops and executes strategies to involve campus leaders, alumni, friends, and volunteers to identify and cultivate new individual, corporate, institutional and/or foundation prospects.
 - o Fully comprehends the unit's overall academic programs and strategies to ensure effective strategy
- Collaboration
 - Reviews and proposes strategic alliances, joint ventures and key collaborations with department and other University partners to identify opportunities to integrate University strategic plan goals.
 - Oversees and coaches team members regarding department collaborations.
- Prospects and Gifts
 - Manages staff, provides leadership, determines and evaluates individual goals, develops and implements training and mentoring, and assigns and monitors coverage of primary areas of focus ensuring that goals and objectives are attained.

NORTHWESTERN UNIVERSITY LIBRARY

Director of Development, Libraries, Press, and University Archives

- Identifies and personally solicits high-profile, and/or extremely complex major gifts of \$100,000+ prospects annually.
- Oversees continuous research, development and up-to-date knowledge on prospects and works with other areas to coordinate contacts.
- o Requires travel throughout the region or country.

Annual Giving

- Oversees the annual giving process for the Libraries, Press, and University Archives
- Supervises direct appeals process
- Develops and executes strategies for all annual giving communication; including setting goals, crafting messages, determining scope, etc.

Volunteer Management

- o Collaborates with the Library's donor board and campaign committee
- Plans and executes board/committee meetings, maintains up-to-date information regarding membership, advisory board mission and terms
- o Ensures effective stewardship of volunteer and committee members

Events

- Oversees development and management of events and programs designed to expand constituent and participation.
- Reviews and approves event plans and summaries ensuring that overall goals and objectives are attained.
- o Works directly with high-level volunteers and donors to ensure that event objectives are met.

Administration

- o Oversees administration of school development operations.
- Ensures compliance with prospect management guidelines for tracking and maintenance of contact and progress reporting.
- Coordinates appointments and prepares materials used by senior management, Board and volunteers for meetings, visits, events or phone calls made to high-profile prospects.
- Oversees administrative support management to ensure effective team success and daily operations.

Budget

Strategically manages a department budget ensuring to minimize expenses while maximizing return.

Supervisory

- o Supervises 2 or more staff.
- o Provides training to staff within or outside of immediate dept or division in regard to function.
- o Leads, coaches and evaluates performance of direct reports.
- Performs other duties as assigned.

Minimum Qualifications:

- Successful completion of a full 4-year course of study in an accredited college or university leading to a bachelor's or higher degree; OR appropriate combination of education and experience.
- 8 years development, marketing, sales or the equivalent experience is required.
- Team leadership; analytical thinking, complex problem solving and planning; global/organizational perspective; ability to work in fast-paced environment; comfortable with change and associated ambiguity.

Working at Northwestern University:

Northwestern offers many benefit options to employees including: competitive compensation; excellent retirement plans; comprehensive medical, dental and vision coverage; dependent care match; vacation, sick and holiday pay; professional development opportunities and tuition reimbursement.

Northwestern University is an Equal Opportunity, Affirmative Action Employer of all protected classes including veterans and individuals with disabilities.

As per Northwestern University policy, this position requires a criminal background check. Successful applicants will need to submit to a criminal background check prior to employment.

PENNSYLVANIA STATE UNIVERSITY LIBRARIES

Major Gifts Officer

https://hr.psu.edu/recruitment-and-compensation/job-profiles/development-alumni-relations/ major-gifts-officer

MAJOR GIFTS OFFICER

SUMMARY

THIS IS A RESTRICTED LISE PROFILE CONTACT OF ASSISTCATION PRIOR TO LISE

Job Category:

Development and Alumni Relations

Job Title:

Major Gifts Officer

Job Category Definition:

This specialty is a support unit working in institutional advancement to support Penn State's goals and mission. The unit consists of various offices working synergistically in two major functional areas, the Office of University Development and the Penn State Alumni Association. In concert with the colleges, campuses, and other units of the University, the Division of Development and Alumni Relations has responsibility for advancing the University's overall mission of teaching, research, and outreach to alumni, parents, friends, corporations and foundations. This is done by informing alumni and other constituents about Penn State and involving them in the life of the University through effective communications, quality programs and services. In doing so, we strive to gain their support and encourage them to join in shaping Penn State's future through fundraising campaigns, enhancing honors education, enriching the student experience, fostering discovery and creativity, sustaining a tradition of quality, and building faculty strength and capacity. The division's mandate is to generate among key constituencies the attitudinal, financial, and behavioral support needed to realize the University's goals and objectives.

The Major Gifts Officer manages the fundraising efforts for donors and prospects in their assigned college or unit including annual receipt and commitment goals; provides professional guidance and leadership in identifying and executing strategies that are most likely to be achieved through private philanthropy; develops annual goal setting and fundraising plans and direct related activities in support of these goals and objectives; manages a portfolio of major gift prospects and lead the staff to identify, cultivate and solicit donors and prospects in support of the College or Unit fundraising goals; works collaboratively with the head of the academic unit, development, trained committee volunteers and central University Development staff to maximize fundraising success for the University; works to engage department heads, faculty, and staff in the fundraising enterprise. Duties are performed at various levels within the defined title.

Specific physical requirements and effort are outlined in Job Responsibilities Worksheet (list of essential job duties and responsibilities specific to a particular job at the unit level) in accordance with the Americans with Disabilities Act of 1990

LEVELS

- Level 1 • Level 2
- Level 3 • Level 4

PENNSYLVANIA STATE UNIVERSITY LIBRARIES

Alumni Relations and Stewardship Officer

https://hr.psu.edu/recruitment-and-compensation/job-profiles/development-alumni-relations/alumni-relations-and-stewardship-officer

ALUMNI RELATIONS AND STEWARDSHIP OFFICER

SUMMARY

Job Category:

Development and Alumni Relations

Job Title:

Alumni Relations and Stewardship Officer

Job Category Definition:

This specialty is a support unit working in institutional advancement to support Penn State's goals and mission. The unit consists of various offices working synergistically in two major functional areas, the Office of University Development and the Penn State Alumni Association. In concert with the colleges, campuses, and other units of the University, the Division of Development and Alumni Relations has responsibility for advancing the University's overall mission of teaching, research, and outreach to alumni, parents, friends, corporations and foundations. This is done by informing alumni and other constituents about Penn State and involving them in the life of the University through effective communications, quality programs and services. In doing so, we strive to gain their support and encourage them to join in shaping Penn State's future through fundraising campaigns, enhancing honors education, enriching the student experience, fostering discovery and creativity, sustaining a tradition of quality, and building faculty strength and capacity. The division's mandate is to generate among key constituencies the attitudinal, financial, and behavioral support needed to realize the University's goals and objectives.

Job Title Perficition:

The Alumni Relations and Stewardship Officer works closely with the Development Office within an assigned college or campus and is responsible for the oversight and management of the alumni relations and/or stewardship program for that assigned college or unit; provides oversight and management for marketing and communications efforts and special events and programming related to alumni relations and/or stewardship program; identifies, recruits and manages alumni volunteers to serve on Boards and Committees; provides professional guidance and leadership to volunteers and other advancement staff in order to develop and execute strategies and programs to deliver high quality alumni relations programming; works collaboratively with the head of the academic unit, development, trained committee volunteers, the Alumni Association and/or central University Development staff to maximize stewardship and alumni relations success for the University, works to engage department heads, faculty, staff, and volunteers in alumni relations and stewardship activities. Duties are performed at the various levels within the defined category.

Working Conditions:

Specific physical requirements and effort are outlined in Job Responsibilities Worksheet (list of essential job duties and responsibilities specific to a particular job at the unit level) in accordance with the Americans with Disabilities Act of 1990 (ADA).

Other Requirements:

LEVELS

- Level 1
- Level 2 • Level 3
- Level 3
- Level 4Level 5

Director, Advancement, Library, grade 13

HUMAN RESOURCES SIMON FRASER UNIVERSITY

ADMINISTRATIVE & PROFESSIONAL JOB DESCRIPTION

IDENTIFICATION Position Number: 109413

Position Title: Director, Advancement, Library, grade 13

Department: University Advancement

Position Reports To (Title): Executive Director, Advancement

Date: September 22, 2014

POSITION SUMMARY

Briefly describe the primary function and purpose of the position in one or two sentences.

The incumbent leads a Faculty or departmental team comprised of professional and academic staff in the development and implementation of strategies that facilitate and generate maximum support for a Faculty and/or the University. The incumbent is responsible for managing relationships with donor prospects determined to have the ability to make major gifts at the \$100K or higher level and also manages a portfolio of major individual, corporate and foundation donors by developing and implementing strategies for securing financial support from existing and new donor prospects including identifying, qualifying, cultivating, soliciting, and stewarding these relationships.

DUTIES AND RESPONSIBILITIES

Starting with those you consider the most important, list and describe the main duties and responsibilities of the position. For each item start with an action verb and briefly describe WHAT is done, HOW it is done and WHY it is done.

Indicate in the right hand column the percentage of time spent on each particular task.

Description	% of Time
Provides leadership to a Faculty or departmental team comprised of professional and academic staff in the development and implementation of strategies that facilitate and generate maximum support for a Faculty and/or the University.	
Manages relationships and devises appropriate strategies in consultation with the supervisor and Dean to bring current and prospective donors to solicitation and closure that are determined to have the ability to make major gifts at the \$100K or higher level to the Faculty and/or the University.	
Develops, manages and nurtures a pool of approximately 100 - 150 active individual gift prospects including alumni and community leaders, foundations, and corporations capable of donating annual gifts of \$10K or greater and major gifts of \$100K or greater through the donor cycle of qualifying, cultivating, soliciting, and stewarding gifts for the University.	
Manages major corporate sponsorship relationships and devises appropriate strategies in consultation with the supervisor to bring these relationships to solicitation and closure that are determined to have the ability to sponsor the University at the \$20K plus level annually.	
Manages fundraising goals of new and upgraded commitments (approximately \$1.5M - \$2M annually) with a range of prospects.	
Tracks and monitors the progress of solicitations and prepares reports.	
Attends and contributes to strategy and development meetings, staff meetings and target meetings.	

Administrative/Professional Position #109413

Page

2

D. DECISION MAKING

i) Give some typical examples of the most important decisions the incumbent is expected to make in carrying out the duties and responsibilities of the position. To what extent can the incumbent rely on established policies or advice from others in making these decisions?

Develops and recommends strategic and management plans, including priorities and budget requirements. Determines staff and volunteer requirements for Faculty or departmental level fundraising events and activities and hires, directs, trains, and evaluates staff and volunteer performance.

ii) Give some examples of the types of decisions the incumbent would refer to his/her supervisor.

Final approval for fundraising strategies, budgets, goals, policies, and recommendations for new programs. Serious staff performance issues and recommendations for termination of employment.

E. SUPERVISION EXERCISED

Indicate the number of continuing employees for whom the position is responsible.

Number of continuing employees reporting directly to the position:

1 or more Total number of continuing employees for whom the position has direct responsibility:

1 or more

Note: Normally hires, trains and supervises continuing and temporary support and administrative staff and volunteers.

F. SUPERVISION RECEIVED

Describe the extent to which the supervisor determines the day to day work load of the position and assists in the completion of duties. Explain the nature of guidance received and how often work is checked or reviewed.

Works under broad administrative supervision.

G. UNUSUAL WORKING CONDITIONS

Requires some early morning, evening and week-end work.

H. ENTRANCE QUALIFICATIONS

What combination of experience, training and/or formal education do you believe is the minimum required to perform the duties of this position?

Undergraduate degree in a relevant discipline and six years of related fundraising experience or an equivalent combination of education, training and experience.

Excellent interpersonal, communication (oral and written), and relationship management skills.

Proficient in the use of word, database, spreadsheet, and presentation applications and prospect management systems.

Excellent supervisory skills.

Excellent research, solicitation, and cultivation skills.

Excellent organizational, problem-solving, and analytical reasoning skills.

Excellent human resource management and teamwork skills.

Excellent strategic planning skill.

I. ORGANIZATIONAL RELATIONSHIPS

Indicate in the appropriate blocks the title of the position to which this position reports and the titles of positions reporting directly to it. If more detail is required, add additional blocks.





Director of Development and Major Giving VIRGINIA COMMONWEALTH UNIVERSITY

The Virginia Commonwealth University Libraries invites applications and nominations for the position of Director of Development and Major Giving. The Director provides leadership and professional management for the fund-raising program of the VCU Libraries, directs a staff of 1.5 FTE for donor stewardship and annual giving, and is responsible for major and capital giving from individuals, corporations, and foundations. The successful candidate will join a culturally and academically diverse faculty of the highest caliber.

Located in culturally diverse, historic, and dynamic Richmond, Virginia, convenient to the beauty of the Blue Ridge Mountains and the recreation destinations of the Atlantic Ocean and the Chesapeake Bay, Virginia Commonwealth University is one of Virginia's largest universities and among the nation's leading research institutions. The VCU Libraries, one of Virginia's outstanding research library systems, advances the University's teaching, research, service, and patient care mission with innovative services that complement nationally prominent collections in the health and biological sciences, social work, the arts, the history of medicine, and comic and book arts.

Responsibilities

The Director for Development and Major Giving reports to the University Librarian, with assessment and evaluation managed jointly by the University Librarian and the Vice President for Development and Alumni Relations or her/his designee. The Director designs, oversees, coordinates, and implements all aspects of the administrative and operational functions for fund-raising within the VCU Libraries. The Director supervises 1.5 FTE staff assigned primarily to management of two volunteer boards; donor stewardship for annual giving; program engagement with annual donors; and support for major giving. The Director holds major and capital gift responsibility targeting individuals, organizations, and foundations for gifts at \$25,000 or above; manages a portfolio of 125 to 150 top prospects; stewards top prospects and major giving opportunities; discovers and cultivates new prospects with significant giving capacity; and initiates and maintains contact with major and capital giving prospects, including travel as required. The Director must be focused on pipeline development and moves management of donors in coordination with development operations across the university. Immediate priorities include:

 Design and carry out successful actions in a capital campaign for a new library building now under construction, including proposals to corporate and foundation sources and major gift prospects as well as cultivation of capital and major gift prospects;

VIRGINIA COMMONWEALTH UNIVERSITY LIBRARIES

Director of Development and Major Giving

Virginia Commonwealth University

Director of Development and Major Giving

- Work closely with the University Librarian to develop and extend the University Librarian's role in fund-raising, including an increase in cultivation activities and visits;
- · Develop relationships with volunteer boards;
- · Create and implement plans to increase annual giving.

Annual operating plans and evaluation metrics are developed in partnership with the Office of the Vice President for Development and Alumni Relations and the University Librarian, who are jointly responsible for evaluation. The Director works closely with the Director of Communications and Public Relations for promotional and stewardship communications to donors and donor prospects, including communications designed for prospect discovery. The Director is expected to be active professionally and to contribute to developments in the field.

Qualifications

Required: Graduate degree in an appropriate discipline or training and work experience at a level equivalent to an advanced degree. Progressively responsible experience, as well as demonstrated success, in non-profit fundraising. Ability to travel extensively. Demonstrated experience working in and fostering a diverse faculty, staff, and student environment or commitment to do so as a faculty member at VCU. Preferred: Experience with fund-raising in a non-profit higher education environment, including demonstrated ability to plan for, cultivate, and close significant major and capital gifts. Proven track record in developing strong relationships and collaborations with a diverse range of donors, foundations, corporations, and other contributors, as well as with other staff. Broad awareness of contemporary best practice in non-profit fundraising, and alertness to beneficial emerging practice elsewhere. Excellent interpersonal, verbal, and written communication skills.

Virginia Commonwealth University and the VCU Libraries

Virginia Commonwealth University is Virginia's largest research university, enrolling nearly 32,000 students. Located in Richmond, Virginia (http://www.vcu.edu/richmond/), VCU offers 41 doctoral, 74 masters, 3 professional, and 64 baccalaureate degree programs. Thirty-two of VCU's graduate, professional programs are ranked by U.S. News & World Report as among the best in the nation, with 19 programs ranking in the top 25 and two programs — sculpture and nurse anesthesia — ranked number one. Over 3,200 faculty comprise the University's teaching force. Research strengths at the University include health and life sciences, education, engineering, social work, behavioral sciences, public affairs, advertising and design, and the fine arts. Sponsored research funding totals over \$260 million, placing VCU among the top 100 research institutions in the United States. VCU's strategic plan embraces an acceleration in the growth of VCU's library system and includes a new Master Site Plan that envisions additions to both library facilities operated by the VCU Libraries. Construction has begun on a new library building connecting to the existing James Branch Cabell Library, along with major renovations of Cabell Library. The new and renovated spaces will open in late 2015.

VIRGINIA COMMONWEALTH UNIVERSITY LIBRARIES

VCU Libraries Development Coordinator

VCU Libraries Development Coordinator

Responsibilities

VCU Libraries Development Coordinator will provide board support to the Friends of VCU Libraries and Cabell Associates by assembling meeting materials, scheduling meeting spaces, taking minutes and providing other support as needed. This position will coordinate library development special events (working collaboratively with the Library Special Events Coordinator), perform basic administrative support to the development office and assist the Library Budget Office in tracking the development office budget. The Development Coordinator provides basic research as requested, creates and administers Thank You letters to all donors, customizing letters where needed, manages the Library Book Donation program and is heavily involved in the annual Friends of the Library Book Sale. This position performs Records Management by uploading TY Letters to the development database, imports attendance at events, etc., and assists Director of Annual Giving and Director of Development and Major Gifts as needed.

Qualifications

Candidates for this position should demonstrate outstanding organizational and time management skills in addition to excellent writing and communications skills. Good interpersonal skills are important as is the ability to interact with executive level administrators at all levels of internal and external constituencies. The successful candidate will have a proven record of team work and collaboration, including the ability to establish strong networks within a complex organization. Applicants must have strong project management skills, mastery of Microsoft Office, and database applications. The ability to work occasional evenings and weekends is required.

VIRGINIA COMMONWEALTH UNIVERSITY LIBRARIES

Director of Annual Giving and Donor Relations



The Director of Annual Giving and Donor Relations for VCU Libraries holds chief responsibility for and provides oversight to annual giving efforts. It also extends and amplifies general annual giving efforts by cultivating relationships with strong prospects and consistent donors and building regular base support for the VCU Libraries through their efforts. The Director applies knowledge of the Libraries to the annual giving process, equipping units in VCU Development and Alumni Relations to more broadly ask for gifts to the Libraries and create a pipeline of prospects for future leadership annual giving. As part of annual giving and donor stewardship efforts, the Director holds chief responsibility for both Friends of the Library Board and Cabell Associates management and staffing needs.

Leadership-level annual giving is an indispensable and immensely important aspect in developing an overall major gifts program for VCU Libraries. Annual giving for the Libraries is an important factor in having the resources necessary to provide all students with high-quality learning/living experiences to aid in inquiry, discovery and innovation in a global environment. It helps to support research, scholarship, creative expression and clinical practice to advance knowledge and enhance the quality of life, and will aid VCU in achieving national recognition as a fully-integrated research university with a commitment to human health. A strong, supported Library will help VCU become a national model for community engagement and regional impact.

Position Description information:

Position Responsibilities: Reporting to the Director of Development and Major Gifts for VCU Libraries, the Director of Annual Giving and Donor Relations focuses on cultivating, acquiring, and retaining annual donors in support of the VCU Libraries. The Director of Annual Giving and Donor Relations will assist the Office of Annual Giving in the university's Development and Alumni Relations division to develop annual giving efforts, including face-to-face solicitations, as well as serve as the point person for direct mail and telefund provided by DAR. The Director will manage a portfolio of approximately 50-100 leadership annual fund prospects and solicit membership in the Friends of the Library via gifts at the leadership annual fund level through personal appointments, calls and correspondence in order to obtain and/or increase donor contributions for VCU Libraries. The Director of Annual Giving and Donor Relations will oversee Libraries donor recognition events and societies in coordination with the University's Office of Donor Relations. The Director provides staffing and administrative support for the work of the Friends of the Library Board and the Cabell Associates, both of which are key sources for annual giving revenue. The position will conduct research to identify individual donors in order to increase donor response and develop; track metrics for accountability and evaluation; and participate in the University's Annual Giving and VCU Alumni strategic leadership teams.

The Director of Annual Giving and Donor Relations is expected to be active professionally and to contribute to developments in the field. Faculty with the VCU Libraries are evaluated, and promoted, on the basis of job performance, scholarship, and professional development and service.

Required Qualifications: Bachelor's degree in Library Science, Public Administration, Mass Communications, Public Relations, Art, Business, Education, English or related field or equivalent work experience preferred. Minimum of 5 years professional experience in fundraising, public relations, marketing or a related field.

Preferred: Graduate degree in relevant discipline. Experience in higher education or library development preferred. Demonstrated experience in facilitating leadership annual fund, working knowledge of tax laws affecting charitable giving. Must be willing to travel via automobile as part of duties. Demonstrated experience working in and fostering a diverse faculty, staff, and student environment or commitment to do so as a faculty member at VCU.

"Virginia Commonwealth University is an equal opportunity, affirmative action university providing access to education and employment without regard to age, race, color, national origin, gender, religion, sexual orientation, veteran's status, political affiliation or disability."

Goal Setting

From the Dean



It is impossible to imagine a great university without a great library to support it.

I am proud to present *The Next LSU Libraries: Strategic Plan, 2017 to 2022*, our collective vision as to what a great research library should be and do. You are sure to find that this vision describes a decidedly different Libraries: the repository of days gone by now replaced by a dynamic, catalytic organization that leverages expert staff and technologies to expand its impact on teaching and research in ways that simply weren't possible before.

We have grouped this vision into six strategic goals: collections, learning, diversity, facilities, service excellence, and philanthropy. Each goal is accompanied by a list of strategies that we will pursue, together with the expected outcomes for each.

These goals and their attendant strategies are ambitious, even aspirational, but given the commitment of our staff and the support of our campus, every one is attainable. It is impossible to overstate the sense of urgency we bring to these tasks: nearly every page of LSU's Strategic Plan 2025 contains initiatives that require exceptional library collections, services, and facilities, and we are aware that some of these currently exist only in embryonic form. Make no mistake though: the thought of meeting such challenges is energizing, not daunting: there has never been a better time to do the work of a 21st century research library.

A great library is always the result of a culture of shared stewardship: smart, hard working people throughout the university and beyond, passing their love for the library on to the next generation. We hope that in reading The Next LSU Libraries, you'll come to see yourself in the brilliant future it describes. Our philanthropic goals, outlined in some detail at the end of this document, are only one point of entry. At LSU, the sanctity of the scholarly record and our collective responsibility to learn and contribute to it will require all of our best efforts.

Sincerely,

Stanley Wilder

Strategic Goal 6: Philanthropy

The LSU Libraries has a proud history of support from those who have benefited from its services and wished to pass that experience forward to future generations. It is due to decades of such support that LSU Libraries Special Collections now ranks among the world's most important repositories of natural history, Southern historical, and cultural material. Key to these efforts has been the Friends of the LSU Libraries group, which has contributed more than \$2.5 million over the 40 years of their existence. These important accomplishments happened in the absence of staffing or systematic organizational support for fundraising. All that has now changed decisively, resulting in strong prospects for unprecedented donor support.



LOUISIANA STATE UNIVERSITY LIBRARIES

LSU Libraries Strategic Plan 2017–2022 | Strategic Goal 6: Philanthropy

PHILANTHROPY: STRATEGIES

- Pursue major gifts in support of 3 main giving tracks at the Libraries:
 1. Digital Scholarship Initiative 2. Libraries facilities and 3. Libraries programming;
- Launch annual giving campaign to support Libraries Excellence Fund;
- Continue to engage Dean's Advisory Council and nurture its culture of philanthropy;
- Host annual fundraiser in celebration of Libraries collections and programming;
- Continue positive momentum created by revitalization of Friends of the Libraries by hosting FOLL board meetings, quarterly socials, annual Lecture Series and other opportunities for engagement;
- Pursue grants from national foundations and federal funding agencies in support of educational programming and the digital scholarship initiative:
- Launch major gifts campaign in support of the Global Information Commons.

PHILANTHROPY: EXPECTED OUTCOMES BY 2022

- Successfully connect LSU donors with at least 10 inspiring naming opportunities in the Global Information Commons on the major gifts level;
- Double number of donors to Libraries Excellence Fund;
- Increase Libraries philanthropy by 25%;
- Increase Friends of the Libraries membership by 25%;
- With grant support and partnership with Department of History, host Summer Seminar for school teachers in Special Collections in 2019, 2020 and 2021;
- Increase grant application submission rate by 10%;
- Grow Libraries development portfolio to include at least 25-50 qualified major gift prospects.

2025: LSU will be a global leader in the creation, cultivation, and promotion of the arts, humanities, and of Louisiana's extraordinary cultural heritage.

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Director of Development and Major Gifts goals

Talent at VCU

Director of Development and Major Gifts VCUL

Set up donor plans, visit donors, solicit gifts

Due Date: 6/30/2018

Weight: 50%

Description: Accomplish donor solicitation metrics as outlined in annual operating plan.

Start Date: 12/1/2017

Alignment:

Quest Theme II: Attain distinction as a fully integrated urban,...

Advance research and educational enterprise at VCU...

Set up donor plans, visit donors, solicit gifts

Tasks

Description: Set up plans for 10 major gifts for FY18.

Progress: 100 Weight: 25 % Due Date: 6/30/2018

Description: Make 100 significant contacts with prospects and donors.

Progress: 79 Weight: 25 % Due Date: 6/30/2018

Fund key projects in VCU Libraries

Due Date: 6/30/2018 Weight: 20%

Description: Raise \$800,000 in a combination of gifts to meet the needs of VCU Libraries

Start Date: 12/1/2017

Alignment: Quest Theme II: Attain distinction as a fully integrated urban,...

Advance research and educational enterprise at VCU...

Fund key projects in VCU Libraries

Tasks

Description: Solicitation of appraised in-kind materials as fits with the needs of VCU Libraries

Collections.
Progress: 0
Weight: 25 %
Due Date:
6/30/2018

Description: Secure funds for construction of interfaith meditation space.

Grow alumni and community support of VCU Libraries

Due Date: 6/30/2018 Weight: 20%

Description: Increase participation and giving at major gifts levels from alumni and friends of VCU.

Start Date: 12/1/2017

Director of Development and Major Gifts goals

	Alignment:
	Quest Theme II: Attain distinction as a fully integrated urban,
	Advance research and educational enterprise at VCU
	Constitution of a second state of the second s
	Grow alumni and community support of VCU Libraries Tasks
	Description: Identify and engage potential donors to VCU Libraries.
	Progress: 65
	Weight: 50%
	Due Date:
	6/30/2018
	Description: Move potential donors through the cultivation, solicitation and stewardship cycle.
	Progress: 65
	Weight: 50 % Due Date: 6/30/2018
	Due Date, 0/30/2018

Director of Development Annual Faculty Planning and Assessment Report

Name: Plan Date: Proposed FY 2018 Self-Assessment Date: A) Statement of Responsibilities Annual giving and donor relations B) Annual Work Plan, Report and Assessment Job Responsibilities: 95% of time Plan/Goal 1: Increase the number of personal visits, with 25 significant contacts and 12 face to face contacts. Out of these contacts, make 10 solicitations, closing 7 glfs. Raise \$50,000, including proceeds from the Friends of the Library Booksale. Increase participation rates for faculty/staff/retiree campaign, develop staff FOL levels. Hold fac/staff thank you event. Continue cultivation of RPI/MCV reunion groups. Increase phonathon participation, continue CLUAC thankathon. Develop Inside the Library mini-lecture series. Send out birthday cards to significant donors once a month. Take the lead on stewardship initiatives and donor recognition projects.
Annual giving and donor relations B) Annual Work Plan, Report and Assessment Job Responsibilities: 95% of time Plan/Goal 1: Increase the number of personal visits, with 25 significant contacts and 12 face to face contacts. Out of these contacts, make 10 solicitations, closing 7 gifts, Raise \$50,000, including proceeds from the Friends of the Library Booksale. Increase participation rates for faculty/staff/retiree campaign, develop staff FOL levels. Hold fac/staff thank you event. Continue cultivation of RPI/MCV reunion groups. Increase phonathon participation, continue CLUAC thankathon. Develop Inside the Library mini-lecture series. Send out birthday cards to significant donors once a month. Take the lead on stewardship initiatives and donor recognition projects.
B) Annual Work Plan, Report and Assessment Job Responsibilities: 95% of time Plant/Goal 1: Increase the number of personal visits, with 25 significant contacts and 12 face to face contacts. Out of these contacts, make 10 solicitations, closing 7 gifts. Raise \$50,000, including proceeds from the Friends of the Library Booksale. Increase participation rates for faculty/staff/retiree campaign, develop staff FOL levels. Hold fac/staff thank you event. Continue cultivation of RPI/MCV reunion groups. Increase phonathon participation, continue CLUAC thankathon. Develop Inside the Library mini-lecture series. Send out birthday cards to significant donors once a month. Take the lead on stewardship initiatives and donor recognition projects.
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Bonne
Action:
Self-Assessment:
Plan/Goal 2:
 Continue raising Board participation while working on strategies to minimize staff time spent on Board activities. FOL Board: 4 meetings a year, with committee meetings as needed. Cabell Associates: 1 meeting a year. Schedule and prepare volunteers for donor calls with key staff members as appropriate. Supports the volunteer recruitment process for board recruitment, special events and other initiatives of the VCU Libraries. Institute FOL Board thankathon. Achieve 100% FOL Board giving. Hold FOL Board retreat. Encourage more participation from Cabell Associates, in both events attendance and giving.
Report:

Director of Development Annual Faculty Planning and Assessment Report

Report and Self-Assessment of Additional Accomplishments:	
Service & Professional Development: 5% of time Plan/Goal I: Serve on Central DAR and VCUL committees as appropriate	<u>. </u>
Report:	
Self-Assessment:	
Plan/Goal 2: Attend ALADN or other annual giving conference	
Report:	
Self-Assessment:	
Plan/Goal 3: Attend central DAR training and workshops as appropriate	
Report:	
Self-Assessment:	
Plan/Goal 4:	
Report:	
Self-Assessment: Plan/Goal 5:	
•	

Development Boards & "Friends"

National Advisory Board Constitution

UNIVERSITY OF KENTUCKY LIBRARIES

NATIONAL ADVISORY BOARD

CONSTITUTION

ARTICLE I

Name

The name of this organization is the University of Kentucky Libraries National Advisory Board.

ARTICLE II

Purpose

The University of Kentucky Libraries National Advisory Board serves as an external advisory body to the Dean of Libraries. Members of the Advisory Board have attained prominence in their respective careers and are chosen for their value in providing sound counsel to the Dean. Membership includes alumni. The Advisory Board also welcomes non-alumni members, with an active interest in the University of Kentucky Libraries (UK Libraries).

The purpose of the Advisory Board is to: (a) promote the best interest and welfare of UK Libraries; (b) acquaint fully all alumni and friends with the progress and needs of UK Libraries; (c) develop closer bonds of fellowship among alumni and friends; (d) provide opportunities for alumni and friends of UK Libraries to network; and (e) exchange information about academic activities and interests.

The primary responsibilities of members of the University of Kentucky Libraries National Advisory Board are as follows:

- A. Recognize distinguished friends of UK Libraries for their contribution to the community, to the Commonwealth of Kentucky, to the nation, and to the world, including the selection of the Library Award for Intellectual Achievement.
- B. Increase private philanthropic support by assisting in major gift fundraising efforts by identifying potential major gift donors and assisting with the recognition of major donors to UK Libraries.
- Assist UK Libraries in its mission by making philanthropic gifts commensurate with their capability.
- Increase awareness of UK Libraries throughout the commonwealth, the nation, and the world.
- E. Advise UK Libraries on matters relating to fundraising, service to the community, and external relations.

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National Advisory Board Constitution

ARTICLE III

Governing Body

A. Advisory Board

The Dean of Libraries shall identify eligible individuals to serve as members of the Advisory Board to plan, direct, and carry out the purposes of the organization.

B. Standards for Selection

- Board membership should: (a) represent a broad selection of alumni and friends; (b) include professions which play a role in the economy of Kentucky and the nation; and (c) include wide representation of academic disciplines and interests. Membership should also represent cultural, ethnic, gender, and age diversity.
- Candidates should bring to the Advisory Board a combination of commitment and personal influence, special skills, contacts, and the willingness to work for the promotion of UK Libraries.

ARTICLE IV

Amendments

The Constitution and the Bylaws can be amended at any semi-annual meeting of the organization or electronically by email between those meetings with a simple majority of the members voting in favor of the amendments with these provisions:

The notice of the amendment must be circulated at least fifteen days prior to the meeting or the email vote.

Proposed amendments circulated prior to semi-annual meetings will be voted on only by those members present at the meeting with no votes by email.

National Advisory Board Bylaws

UNIVERSITY OF KENTUCKY LIBRARIES

NATIONAL ADVISORY BOARD

BYLAWS

ARTICLE I

Members

A. Advisory Board Members

Candidates for membership must be interested in the University of Kentucky Libraries (UK Libraries). Candidates need not be an alumnus of the University. Every effort will be made to ensure representation of all segments of society. Each Advisory Board member shall have full and equal voting rights.

B. Number and Term

The number of members of the Advisory Board shall be set by the Advisory Board and the Dean, achieving and maintaining a membership of at least 30 members. Individuals serving on the Advisory Board shall normally serve a term of four years at the end of which time their service may be extended for an additional four-year term. Individuals serving on the Advisory Board at the time of the adoption of these amended and restated Bylaws shall be considered in their first term, with an option to renew their service for an additional term.

C. Emeriti Members

Following completion of two full terms in service on the UK Libraries National Advisory Board, members deemed by the Advisory Board and the Dean of Libraries as having made a significant impact during their tenure may qualify for emeriti status. These members will be encouraged to attend future meetings of the Advisory Board and will receive all mailings and materials sent to other Board members. They will not be voting members.

ARTICLE II

Officers and Their Election

- A. The officers of the Advisory Board shall be a President, a Vice President, and an Executive Secretary. The Director of Philanthropy for UK Libraries shall serve as Executive Secretary.
- B. The term of office of the President and Vice President shall be for two years. Terms for any other offices including committee chairs shall be for one year and will be chosen by the officers of the Advisory Board. Terms shall begin on the date of election and shall continue until a successor is selected.

3

National Advisory Board Bylaws

- C. The Advisory Board shall elect from among its membership by a simple majority vote a President and Vice President. The Vice President succeeds the President when the President's term ends.
- D. In the event of the death, resignation, or removal of the President or Vice President, the Advisory Board shall elect another person to fill the unexpired term.
- E. The duties of officers shall be those customary to each office.

ARTICLE III

Meetings

There shall be two meetings per year of the Advisory Board. The times and places for said meetings shall be set by the Advisory Board and/or the Dean of Libraries.

ARTICLE IV

Attendance

- A. Advisory Board members are expected to attend at least one regular Advisory Board meeting per year. Any member not complying with this provision of the Bylaws or by not attending two consecutive Advisory Board meetings will be interviewed by the Dean and/or President to determine the member's continued interest and ability to serve.
- B. In the event the President and Vice President of the Advisory Board cannot attend a regularly scheduled Board meeting, the person designated as his or her substitute by the President and the Dean shall preside at the meeting with full voting rights.

ARTICLE V

Fiscal Year and Support

- A. The fiscal year of the organization shall be the academic fiscal year of the University of Kentucky, July 1 to June 30.
- B. UK Libraries will provide financial support to cover correspondence, reports, and other materials, conference meeting rooms, refreshments, and programming during Board meetings.

4

ARTICLE VI

Committees

Each member is encouraged to select and commit to no less than one of the following committees for involvement:

- A. Nominating and Membership Committee: Recruits, nominates, and advises new members. The Nominating and Membership Committee shall be responsible for the Advisory Board achieving and maintaining a membership of at least 30 members. The committee shall consist of the President, Vice President, Dean, and two at-large members selected by the President and the Dean. The Director of Development shall serve as a non-voting member of the committee.
- B. Development Committee: Assists the Dean of Libraries and Director of Development in the formulation of major gift fundraising efforts by facilitating, increasing, and securing private support for UK Libraries through annual giving and planned gifts in order to assist UK Libraries and the University of Kentucky to fulfill their mission of teaching, research, service, and healthcare. The committee shall consist of the President, Director of Development, and at least three at-large members to be determined by the President and Dean with advice from the entire Board.
- C. Stewardship Committee: Ensures the recognition of donors to UK Libraries and assists UK Libraries' advancement staff with stewardship initiatives. The committee shall consist of the President, Director of Development, and at least three at-large members to be determined by the President and Dean with advice from the entire Board.
- D. Executive Committee: Maintains communication between full Board meetings with each other and as needed with all members of the Board and conducts such business as is necessary. Its members shall be the President, Vice President, the Dean, the Executive Secretary, and two at-large members to be chosen by the Advisory Board.

Drafted 3.30.10 Revised 4.20.10 Revised 7.24.2014 Revised 7.28.2014 Revised 8.1.2014



COBB SERIES

NEEDS

ABOUT

CONTACT

About the Friends

For more than twenty years, the Friends have encouraged and provided support for the OSU Library and its mission to serve as the "intellectual commons" of the University. Your help is vital to the Library in achieving and maintaining its reputation for quality resources, services and gateways to information to meet the needs of OSU's diverse instructional, research and outreach program. Your generosity will help us achieve our goals into the next decade and beyond.

More about the organization

- · Board of Directors
- · Named Endowments, Collections and Chairs
- Join

Selected accomplishments

- . 2011: Friends launched Pre-Finals and Finals Week give-aways for students.
- . 2010: Continued to build the Golden Circle of Friends Endowment with an allocation of \$50,000.
- 2008:Supported the necessary travel expenses of the OOHRP to secure additional interviews for the Library's collections.
- 2008:Designated \$30,000 toward the purchase of 25 laptops.
- 2004: That Was Then, This Is Now, 50 Years of Building Pride," a Friends-supported anniversary campaign, won the
 prestigious John Cotton Dana Award for the best public relations program at a college or university library.
- 2002-present:Provided necessary funds to allow the Edmon Low Library to offer 24-hour building access during finals
 week.
- 2001-With Stillwater National Bank, purchased another year's subscription to the Dow Jones News Retrieval Service, an online database heavily used by students and faculty. OSU is the only university or college in the state to provide free internet access to this important database to its students and faculty.
- 1999 to 2002-Supported the Library's involvement in "Celebrate Students," a campus wide student appreciation program.
- 1999-Partnered with the OSU President's Office and the Student Government Association Speakers Board to underwrite
 the cost of the campus-wide celebration marking the acquisition of the Library's two millionth volume. Special guests at the
 event were Pulitzer prize-winning novelist N. Scott Mornaday and Cherokee actor Wes Studi
- 1999-Spear-headed the Library's "Two Million and Counting" campaign, a special bookplate program to commemorate the
 acquisition of the Library's two millionth volume.
- 1997. "Plug into the World," a Friends-supported computer-training program, won the prestigious John Cotton Dana Award for the best public relations program at a college or university library.
- 1997-Led by the Friends Executive Board members Peggy Helmerich and the late Ed Cobb, the Library was the first of the six campaign priority areas in OSU's enormously successful "Bringing Dreams to Life" comprehensive campaign to reach its fund-raising goal.
- 1995 to 2007: Provided anniversary gifts for 100 full-time Library employees.
- 1993-The Friends helped the Library secure and then successfully meet a \$500,000 challenge grant from the Kerr Foundation of Oklahoma City.
- 1992 to 2007: Funded the Outstanding Library Employee Award.
- 1992 to 2008: Sponsored or co-sponsored special events, including lectures, poetry readings and concerts, all of which are
 open to the public.
- 1991-present-The H. Louse and H.E. "Ed" Cobb Speaker Series brings nationally-known writers to campus including S.E.
 Hinton, Oliver Sacks, Doris Kearns Goodwin, Judith Viorst, William Buckley, Kurt Vonnegut, Jr., Tony Hillerman.
- . Have continued funding the purchase of USA Today, Stillwater NewsPress and the Daily Oklahoman.
- · Successfully met a 1:1 challenge grant for the Women's Archives at the OSU Library.
- The Edmon Low Library Endowment, an unrestricted endowment for library materials, has grown from an extremely
 modest fund to one with a balance of almost \$1.1 million thanks to many gifts from the Friends organization and individual
 members of the Friends.

PENNSYLVANIA STATE UNIVERSITY LIBRARIES

Libraries Development Board - Commitment to Penn State's World Class Library

Libraries Development Board – Commitment to Penn State's World Class Library

At the center of a great university, there must stand a great library. The Penn State University Libraries mission is to inspire intellectual discovery and learning, offer robust information resources and academic collaborations in teaching and research, and connect the Penn State community and residents of Pennsylvania to the world of knowledge and new ideas. Nurturing a great library takes the efforts of committed and capable volunteers. Penn State is no exception, and has established the Libraries Development Board for volunteer members to help support Penn State's Libraries. Libraries Development Board membership brings with it the commitment to be actively involved, including attending board meetings, leveraging member skills and interests to support development and recruitment activities, and making a meaningful personal financial commitment.

Commitment of Libraries Development Board Members

Development support can take many forms, and no single list of activities captures how every board member will assist the Libraries. In consultation with the dean, board chair, and development director, board members will provide needed support that complements their individual skills and interests, such as:

- Assisting development officers as they cultivate and solicit major-gift prospects;
- Sharing their experience and expertise to support the fundraising mission of the Libraries (in marketing, communications, financial planning, stewardships, etc.);
- Encouraging alumni to become more deeply involved with the Libraries;
- Serving as ambassadors for the University Libraries during functions and in dealings with alumni and friends;
- Participating in board activities beyond the annual meetings, such as task forces and member-sponsored events;
- Hosting events, planned in concert with Libraries development staff, to further the "friendraising" and fundraising missions of the Libraries;
- Mentoring new board members as they begin their involvement with the Libraries.

The dean and board chair understand that Library Development Board membership is voluntary and that most members have other full-time responsibilities away from the Libraries; thus, most members will not participate in all of these activities, but will be asked to find ways to help that are consistent with the Libraries' needs and their own individual interests and availability.

The Pennsylvania State University | April 2016

PENNSYLVANIA STATE UNIVERSITY LIBRARIES

Libraries Development Board - Commitment to Penn State's World Class Library

University Libraries Libraries Development Board Mission and Vision Statement

In each case and collectively, the board will work in concert with the dean and development director to propel the University Libraries to higher levels. By acting in concert with the libraries' staff and by appropriately employing the skills of each member, great things can, and will, be accomplished.

Membership

Board members will be friends-at-large and/or Penn State alumni who have a commitment to and a potential for supporting the Libraries, understanding that a great university cannot exist without a great library and that private giving is an important component in funding Library programs and collections. Members typically commit to pledging \$100,000 or more towards a major gift to the Libraries during their initial term and may make additional commitments in subsequent years.

Members of the board will be appointed by the Dean of University Libraries and Scholarly Communications, in consultation with the Director of Development and the Board Executive Committee (see below). On behalf of the dean, Library Development Board meetings and activities will be coordinated and staffed by the director of development.

Term of Appointment

The term of appointment is normally three years. A board member may be asked to serve additional terms, with the mutual agreement of the member, Executive Committee, director of development, and dean.

Roles and Responsibilities

The Executive Committee is a standing committee to provide leadership for the board. It will be compiled of the board chair, vice chair, the dean, the director of development, libraries faculty liaison, the past chair, and one at-large member. The volunteer leadership will be appointed by the dean, in consultation with the director of development and Executive Committee. This committee will meet at least quarterly.

<u>Chair and Vice Chair</u> will serve as chief volunteer spokesperson for the goals, themes, objectives of the libraries, assist with cultivation and solicitation of prospective donors. The chair will represent the libraries through attendance and participation at semiannual campaign executive committee meetings. The vice chair will assume the responsibilities of the chair, should the chair be unavailable.

The Pennsylvania State University | April 2016

PENNSYLVANIA STATE UNIVERSITY LIBRARIES

Libraries Development Board - Commitment to Penn State's World Class Library

University Libraries Libraries Development Board Mission and Vision Statement

Emeritus Board Members who have served for six years or more but are no longer active board members and who are considered allies and friends of the University Libraries may be designated as Emeritus status by the board's Executive Committee. As friends and allies of the Libraries, emeriti function as advocates for Library programs without the responsibilities required of active board members.

Committees and Task Forces

The Executive Committee is the primary standing committee of the board. Additional committees, such as Stewardship, Events, and Membership may also be created at the discretion of the dean, and participation is expected by existing board members but other supporters, depending on their interest, may also be asked to join. These committee members will select a committee chair, and members may be asked to meet outside of regular board meetings as necessary. Committees will be asked to provide progress updates at Library Development Board meetings. Ad hoc task forces with specific short-term tasks may be created by the dean, in consultation with appropriate committee chair(s), and may include participation by staff members, board members and/or outside resources.

Meetings

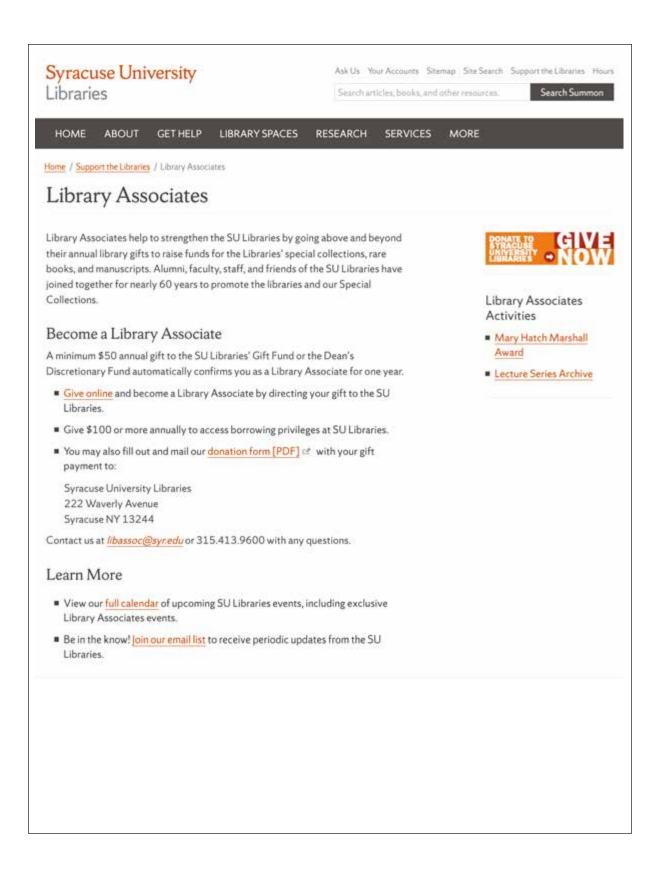
Typically, there will be two meetings a year, in the fall and spring, supplemented by conference calls and email updates. There may be special events scheduled as part of the program activities of the board, such as the annual donor reception.

The Pennsylvania State University | April 2016

SYRACUSE UNIVERSITY LIBRARIES

Library Associates

https://library.syr.edu/give/la.php





Friends of VCU Libraries Board Bylaws

ARTICLE I - PURPOSE

Section 1. The purpose of this Board shall be to plan, develop, initiate, promote, sponsor and coordinate activities by the Friends of the VCU Libraries to support and enhance the collections and services of the VCU Libraries for instruction and research.

ARTICLE II - MEMBERSHIP

- Section 1. The Board shall comprise between 11 to 21 voting members, with diverse backgrounds and skills highly desirable.
- Section 2. The university librarian and the director of development shall be ex-officio members of the Board, and the director of development also shall serve as secretary to the Board.
- Section 3. Nominations to fill the Board vacancies may be made by the Governance Committee or by any Board member or ex-officio Board member, and any nominee must receive two-thirds consent of the full Board and be approved by the university librarian to be elected.
- Section 4. Upon election, a Board member shall serve a three-year term and subsequently may be re-elected for no more than one consecutive three-year term.
- Section 5. A Board member who resigns prior to completing a three-year term shall be considered as having served the full term as far as eligibility for re-election is concerned.
- Section 6. Board terms shall begin on July 1st. If a Board member begins to serve on the Board prior to July, the three-year term of that Board member officially will begin on July 1st.
- Section 7. Friends of the Library Board members shall on an annual basis throughout their service on the Board join and maintain membership in the Friends of the Library. Additional gifts of support are encouraged.

ARTICE III - GOVERNMENT

- Section 1. A majority of the full Board shall constitute a quorum, which shall be required for the purpose of voting. Voting may be conducted electronically as needed.
- Section 2. The Board normally shall meet quarterly, with one quarterly meeting being in May and at other times as necessary.
- Section 3. The officers of the Board shall be a president and president elect, each elected by a majority vote of the Board. The president and president elect shall serve for a period up to two years.
- Section 4. At the May meeting, the Governance Committee shall bring nominations for president and president elect to the Board for action at that meeting. Additional nominations may be made from the floor, with the consent of the person(s) being nominated. The newly-elected officers shall take office July 1.
- Section 5. Should a vacancy occur in the office of the president, the president elect shall immediately assume that position. Should a vacancy occur in the office of the president elect, the Board, by a majority vote, shall elect a Board member to assume that position.
- Section 6. The immediate past president shall remain on the Board until replaced by the next succeeding immediate past president or until his or her prescribed number and length of Board terms have been completed, whichever occurs last.

ARTICLE IV - COMMITTEES

- Section 1. Standing committees of the Board shall be the Executive, Governance, Fundraising, Book Sale, Collections, and Programming Committees. Other ad hoc committees may be convened as needed by the president or the Board. With the exception of the Executive Committee, (See Section 2, below), Standing Committee membership is drawn voluntarily from among the Board and the chairs of these standing committees are chosen by their respective members.
- Section 2. The Executive Committee shall (1) provide administrative support and leadership for the Board; (2) plan Board meetings and other events; (3) develop goals, objectives and long-range plans for the Board; and (4) meet quarterly and at other times as designated by the president. The Executive Committee shall consist of the president,

2

president elect, immediate past president, committee chairs, university librarian and director of development.

- Section 3. In cooperation with the university librarian and director of development, the Fundraising Committee shall (1) seek and cultivate private sources of support for the VCU Libraries through monetary and in-kind donations and endowments and (2) plan and implement events and projects which raise money for the VCU Libraries.
- Section 4. In cooperation with the Fundraising Committee, university librarian and director of development, all Board members shall encourage support for the VCU Libraries and the Friends of the Library.
- Section 5. In cooperation with the university librarian and director of development, the Programming Committee shall develop and bring to the Board recommendations for Friends of the Library events and activities, including, but not limited to, lectures, exhibits and receptions. Upon approval by the Board, this Committee shall provide support in planning, organizing and implementing such events and activities.
- Section 6. In cooperation with the university librarian and director of development, the Governance Committee shall review the organizational structure and bylaws of the Board, facilitate the nomination process, welcome new Board members into the organization and support Board performance. The Committee works with the full Board to (1) develop and maintain a list of viable candidates for Board membership; (2) submit to the Board nominations to fill Board vacancies; (3) develop and conduct an orientation program for new Board members, which includes membership expectations; and (4) develop and maintain a process by which the Board annually can assess its own performance.
- Section 7. The president or the Board shall appoint other ad hoc committees as may be necessary to carry out the purpose of the Board and the activities of the Friends of the Library. Committee membership should be extended to Friends who are not Board members to the extent practical.
- Section 8. The president shall be an ex-officio member of all Board committees.
- Section 9. In cooperation with the university librarian, director of development and the heads of Special Collections and Archives, the Collections Committee shall assist in community outreach by encouraging the use of Special Collections holdings by the VCU community, diverse individuals and other groups and organizations. The committee will support staff in stewarding existing library donors and suggesting the names of

Friends of the VCU Libraries Board Bylaws

individuals and groups that would be interested in making collection donations or financial and other contributions.

Section 10

In cooperation with the university librarian and the director of development, the Book Sale Committee shall support the annual book sale by assisting library staff in soliciting material donations, sorting donated materials, organizing and stocking the book sale room, promoting the event and providing volunteer support to the sale.

ARTICLE V - AMENDMENTS

Section 1.

These operating procedures may be amended at any time by affirmative vote of twothirds of the full Board, provided, however, that written notice of the proposed amendment(s) is given to all Board members at least 30 days prior to the meeting at which action thereon is to be taken. Voting may be conducted electronically as needed.

Adopted: March 17, 1992 Revised: September 19, 1995

Revised Names and Position Titles: August 16, 2001, February 13, 2007

Revised: April 23, 2007 Revised: November 13, 2008 Revised: January 22, 2009

Suggested Revisions: March 26, 2014
Revised by Majority Board Vote: May 8, 2014
Revised by Majority Board Vote: September 9, 2014

Suggested Revisions: November 11, 2015 (added Article II, Section 7)

Revised by Majority Board Vote: February 11, 2016

Suggested revisions: Article IV, Section 6

Revised by Majority Board Vote: December 6, 2016



Friends of VCU Libraries Board Standing Committees 2017–2018

Book Sale Committee:

The Book Sale Committee supports the annual book sale by assisting library staff in soliciting material donations, sorting donated materials, organizing and stocking the book sale room, event promotion and providing volunteer support during the annual book sale.

The Committee meets several times a month to process materials as they are received by the library. All Board members may attend as many work sessions as they like. Members usually volunteer for one or more two-hour shifts during the annual sale in October.

Co-Chairs: Nick Cooke, Scott Tilley

Executive Committee:

The Executive Committee provides administrative support and leadership for the Board; plans Board meetings and other events, and develops goals, objectives and long-range plans for the Board. The Committee consists of the president, president elect, immediate past president, committee chairs, university librarian and the director of development.

The Committee meets quarterly and at other times as designated by the president of the Board.

Chair: Stephanie Holt

Fundraising Committee:

The Fundraising Committee serves as a team of ambassadors for the Friends of the Library annual giving program. Monies raised through the Friends support the lectures, exhibits, collections and outreach of VCU Libraries. In cooperation with the Fundraising Committee, the university librarian and the director of development, all Board members shall encourage support for VCU Libraries and the Friends of the Library.

The Committee assists VCU Libraries in identifying and cultivating private sources of support through monetary and in-kind donations and supports projects which raise money for and awareness of the VCU Libraries.

The committee meets quarterly with the director of development.

Chair: Tehra James

1 of 2 Revised 5/27/2016

Friends of the VCU Libraries Board Standing Committees 2017–2018



Governance Committee:

The Governance Committee reviews the organizational structure and bylaws of the Board, facilitates the nomination process, and supports Board efficiencies. The Committee works with the full Board to solicit nominees for board membership, develops and maintains a list of viable candidates, and submits to the Board nominations to fill Board vacancies for elected officers of the Board. Additionally, the Committee develops and maintains a process by which the Board can assess its performance.

The Committee meets as necessary to meet the goals and objectives of the Board.

Chair: Julie Seward

Programming Committee:

The Programming Committee, in coordination with library staff, assists with the development and promotion of Friends of the Library sponsored events and exhibits. Committee members may suggest topics, help facilitate contacts with speakers, serve as board hosts at events and assist with the promotion of events.

The Friends sponsor both large and small events, including the annual VCU Cabell First Novelist event, the Black History Month Lecture and the Brown-Lyons Lecture. Additional events that showcase authors, exhibits or the collections of VCU Libraries are scheduled throughout the year. Attendance at Friends-sponsored programs continues to grow and attracts a diverse audience. Many events are planned a year in advance to accommodate event space rental and promotional needs. Additional events may be added if the schedule permits.

The Committee meets two to four times a year depending on programming schedule.

Co-Chairs: Thomas Beatty, Cynthia Messmer

Revised 5/27/2016

UNIVERSITY OF WASHINGTON LIBRARIES

Friends of the Libraries

http://www.lib.washington.edu/support/friends

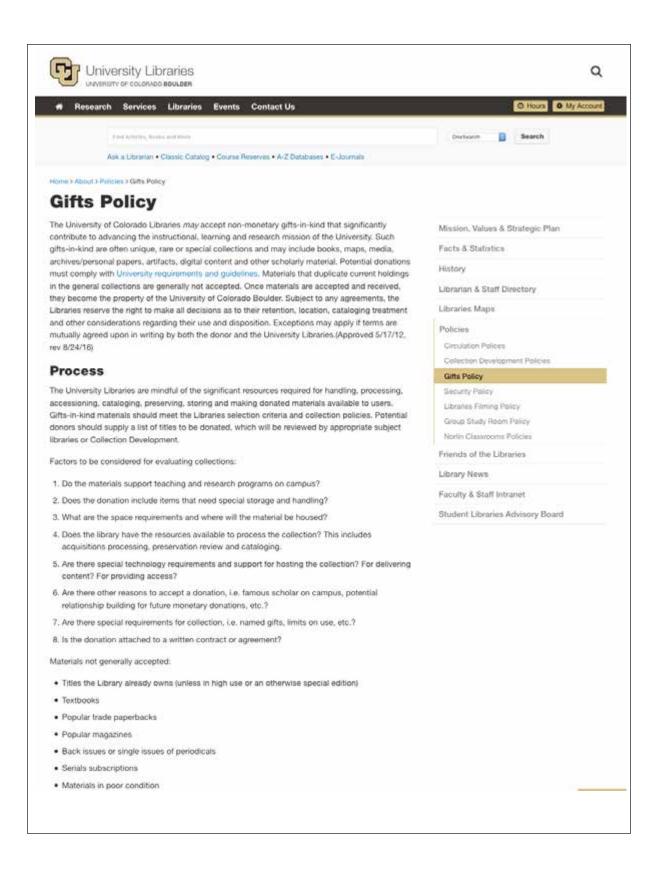


Gifts and Donations Policies

UNIVERSITY OF COLORADO BOULDER LIBRARIES

Gifts Policy

https://www.colorado.edu/libraries/about/policies/gifts-policy



UNIVERSITY OF COLORADO BOULDER LIBRARIES

Gifts Policy

https://www.colorado.edu/libraries/about/policies/gifts-policy

Exceptional Gifts-in-Kind

Denations of collections that are exceptional in nature and outside of routine gifts-in-kind must undergo a wider review process. This includes content that may require special handling, nonroutine technology support, added costs to acquire or catalog or other additional resources. Such donations must be evaluated in consultation with members from departments or units that will be affected by the potential acquisition, such as Libraries IT. Metadata Services, etc., and will require additional approval by the Libraries management. Some factors for consideration are listed below.

Exceptional gifts-in-kind may include:

- · print collections of more than 1,000 volumes
- . collections of mixed media, multi-formats or digital content
- · content with specific technical requirements and hosting needs
- . items or collections that have significant dollar value, over \$5,000
- · collections of a foreign language outside of in-house expertise

After all parties have reviewed the potential donation, the subject specialist or department director must write a proposal to be forwarded to the Executive Committee. Final acceptance of an exceptional gift-in-kind must be approved by the Executive Committee.

Documentation

- Once an agreement has been reached with a donor to accept a gift, the Donation Review form must be completed and forwarded to Acquisitions. This form provides the information needed for receiving and processing and is needed for the donor thank you letter.
- A University Gift in Kind (GiK) Acceptance form must be filled out for gifts if the following apply.
 Note: It is the responsibility of the donor to obtain an appraisal as applicable.
 - The gift is valued at \$5,000 or greater OR
 - The donor wishes to take a tax deduction for gifts under \$5,000 OR
 - o The gift is an addition to an existing collection OR
 - The gift has a written contract or agreement attached
- The subject specialist or library official should fill out the form with information from the donor,
 then send it to the Director of Scholarly Resources Development and the Libraries Budget
 Officer, who will be responsible for getting the Dean's and Controller's signatures. A copy of the
 signed GIK form will be scanned into a central database and original documents kept on file in
 Scholarly Resources Development and/or the Dean's Office files. The University Gift in Kind
 Acceptance form must be signed by the Controller BEFORE the gift is received on
 campus.
- Scholarly Resource Development staff will prepare the thank you letter to the donor to be sent
 out from the Dean's Office. Subject Specialists may also want to send a less formal thank you.

Shipping

The faculty member or subject specialist works with Acquisitions and the donor to coordinate shipping and insurance. Donors are generally responsible for the cost of shipping and for providing an estimate of the value of the donation. In some cases Collection Development identifies funds to pay for these costs. Local shipping can often be coordinated with the University Distribution Center.

Preservation

Preservation reviews the condition of physical materials briefly upon receipt, especially if the material will be stored at the warehouse. A fuller review of individual items will be performed as the materials are processed by Acquisitions.

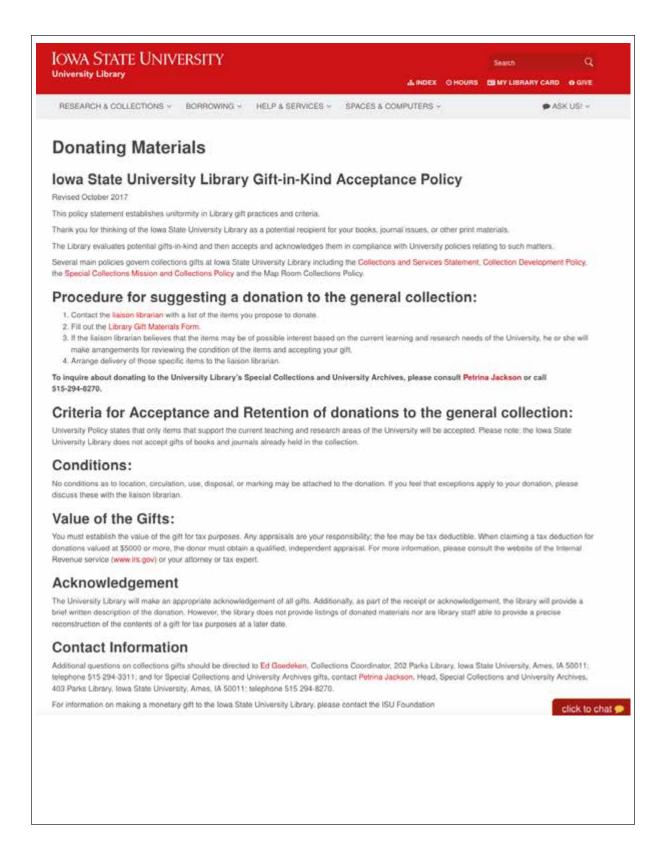
Cataloging

Faculty members sponsoring a donation must communicate with Metadata Services to coordinate cataloging, metadata needs or any assistance to be offered by students or staff outside of Metadata Services. Potential timelines for adding the collection to Chinook may require broader discussion:

IOWA STATE UNIVERSITY LIBRARY

Donating Materials

http://www.lib.iastate.edu/about-library/contact/giving/donating-materials



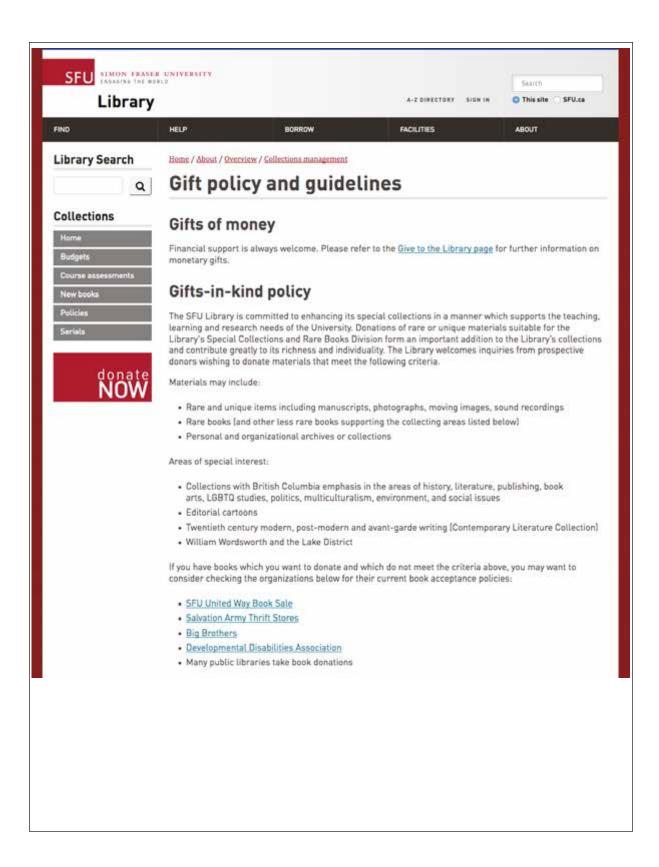
UNIVERSITY OF KENTUCKY Office of Development Sturgill Development Building Lexington, Kentucky 40506-0015 Phone: (859) 257-3911

	Phone: (859) 257-3911 Fax: (859)323-1015
DEED OF GIFT IN-KIND	UK Federal Tax ID # 61-6001218W
Date Received:	Donor's Name:
Company Name:	
Address:	
Received by:	UK Libraries SCRC
Name	College/Department/Program
a value on your donation and	nust maintain records of all in-kind donations. Please place return this form to the University. If your gift is valued at must be accompanied by an appraisal of the described item. <i>y</i> for your own purposes.
The University of Kentucky d for your contribution.	id not provide any goods or services to you in consideration
DESC	CRIPTION OF DONATED GIFT
Books, journals, and other ma	terials.
I place a dollar value on this g	gift of \$ 0.01
and irrevocable gift, all of copyright, trademark and asset items I presently own and hav University of Kentucky shall	sity of Kentucky, as an outright, unconditional, unrestricted my right, title and interest including but not limited to ociated rights, in and to the items described above, which we clear title to. In doing so, I understand and agree that the hereafter have full power and authority to manage, display, erwise deal with such items in whatever manner it shall, in a, see fit.
Signature of Donor:	Date:

SIMON FRASER UNIVERSITY LIBRARY

Gift Policy and Guidelines

https://www.lib.sfu.ca/about/overview/collections/gifts



SIMON FRASER UNIVERSITY LIBRARY

Gift Policy and Guidelines

https://www.lib.sfu.ca/about/overview/collections/gifts

Acceptance guidelines

Gifts of materials for the Special Collections and Rare Books Division are considered by the <u>Head of Special Collections</u> in consultation with appropriate Librarians or Faculty members as needed. The Library reserves the right to accept or decline prospective donations. Among the criteria used to determine acceptability are:

- · whether the prospective donations fall within the scope of the Library's collections
- whether the prospective donations support the current or emerging teaching, learning and research needs of the University
- · their physical condition
- . the processing and maintenance costs
- restrictions, if any, which prospective donors wish to place on the disposition and use of the material
 offered.

Donation procedures

- A description of the material being offered for consideration is required. For example a list of rare books, moving images, etc., or, a descriptive narrative of an archival collection. Only the material wanted for the collection will be accepted.
- . In some instances, a visit will be made to view the collection.
- If the material is accepted for consideration, arrangements will be made with the donor to physically transfer the material to the library.
- · Upon receipt of the material, a deposit form will be completed.
- Terms and conditions of the donation will be negotiated and formalized in a Collection Terms and Conditions agreement. Monetary donations to help defray the costs associated with processing and preserving donated materials are gratefully accepted.
- All donations become the sole and exclusive property of the Library. As owner, the Library has the right
 to determine: how any gift is to be used, where it is to be located, if it is catalogued, whether it will be
 retained by the Library and how it will be treated if not retained, how long it will be kept in the collection,
 and any other matter related to the gift's use or disposition.

Tax receipts

Many donations to the Libraries are considered charitable donations and may be eligible for tax receipts subject to Canada Revenue Agency guidelines [CRA gifting and receipting]. If a tax receipt is requested, the details [such as eligibility, appraisal, and additional documentation] will be discussed at the time of donation.

Donor recognition

The Library is pleased to consider requests for names to be added to electronic catalogue records and/or for bookplates to be inserted in donated books. These may bear the donor's name and/or the names of those in whose bonour or memory the gift is made.

Donors of archival materials may consent to be recognized in various ways. For example, in the naming of the collection, in the finding aid, in exhibits, in promotional material, or in the description of a digitized collection.

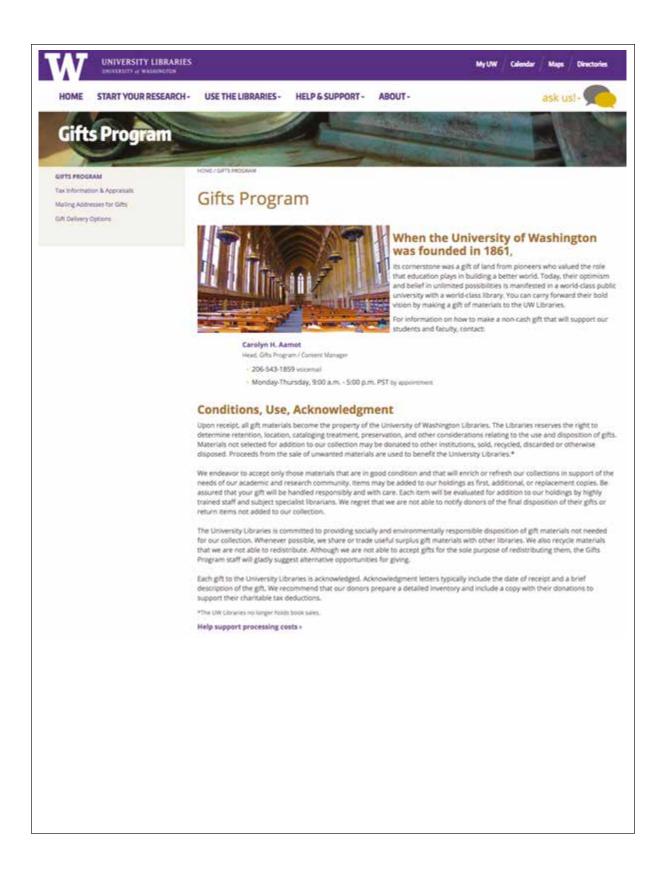
Contact information

Melissa Salrin Head, Special Collections and Rare Books msalrin@sfu.ca

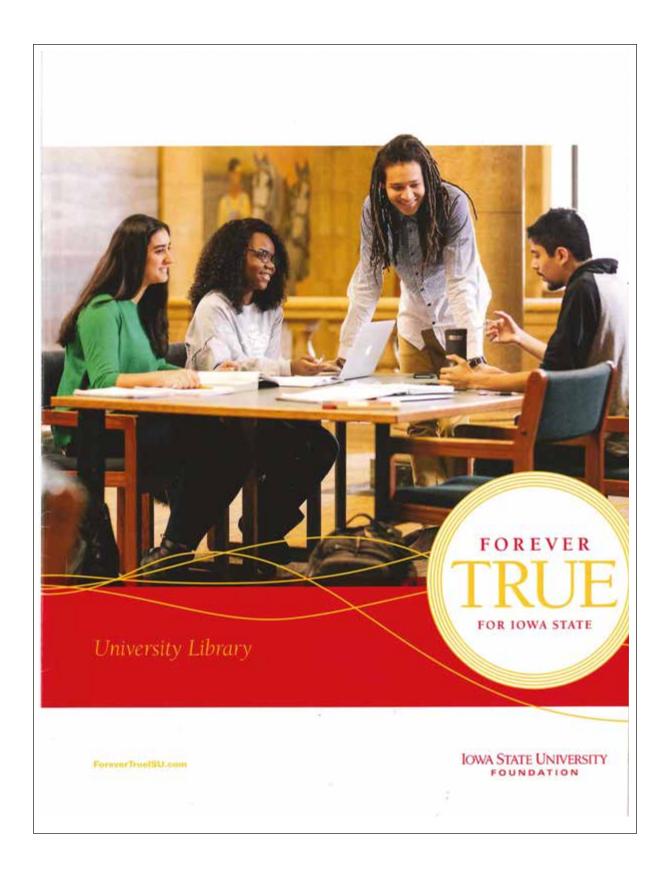
UNIVERSITY OF WASHINGTON LIBRARIES

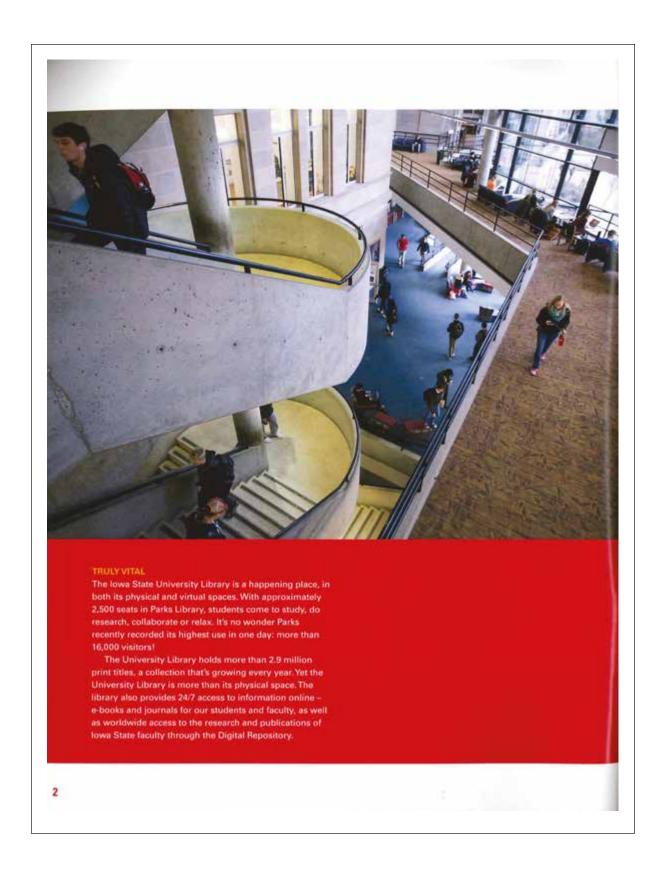
Gifts Program

http://www.lib.washington.edu/gifts



Capital Campaigns





Throughout lowa State University's history, the University Library has always been central to the institution's land-grant mission of creating, sharing and applying knowledge to make lowa and the world a better place for all.

Today, the University Library continues to serve lowa State in carrying out this mission. As one of the nation's top research libraries, the University Library fulfills a vital role of providing access to extensive research collections, both physical and virtual. We honor a rich tradition of furnishing students and faculty with a beautiful place on central campus to study and conduct research.

Most importantly, the University Library provides students with the formal information literacy and interactions that equip them with the skills essential to becoming critical thinkers in their careers and lives, and the information-literate citizens needed in our increasingly complex society and world.

As such, the University Library is key to lowa State achieving the ambitious aspirations it has set for itself during Forever True, For lowa State, the university's historic \$1.1 billion fundraising campaign. Your support during the campaign will enable the University Library to revitalize Parks Library to better fulfill the needs of students, faculty and library staff, now and for the future. We will be able to make the prioritized collection decisions – from our physical and digital collections, to Special Collections and University Archives – needed to serve our users here on campus and around the world. We will expand the library's reach across campus, working with academic departments more seamlessly and effectively to support students' education, as well as faculty scholarship and research needs. In addition, we will better serve and be a valuable partner for citizens and libraries across the state.

Among the lowa State University Library's greatest strengths is that students, faculty, alumni and lowans believe in us as a trusted resource always able to meet their needs. We have never been more dedicated to this mission than we are today – and never more confident that we will continue to serve our users wherever they are, with your support through Forever True, For lowa State.

Beth McNeil

Dean of Library Services





UNIVERSITY LIBRARY POINTS OF PRIDE

- Our collections in the physical and biological sciences are nationally recognized. We continue to grow the collections because our institutional strengths in these areas benefit students, researchers and scholars at all levels.
- Our nationally recognized instruction program in information literacy is the longest-running in the nation – 125 years of teaching students a variety of relevant information literacy concepts and skills to facilitate their coursework during their time at lowa State and throughout their lives and careers.
- Our Special Collections and University
 Archives department is "young" but growing in specialization, especially lows State's history, agriculture and rural life, and science and technology.
- The University Library has spaces for nearly every student need: for studying, collaborating on course projects, networking and connecting to technology.
- The University Library also supports and assists Iowa State's outreach mission by serving as a valuable partner for citizens and libraries across the state, especially with our collections related to lowa history.



lowa State University is strong today precisely because, generation after generation, we have revitalized our mission and rededicated ourselves to applying it to the challenges faced by our society and world. To ensure lowa State is prepared to fulfill its indispensable role in meeting these challenges, the Forever True, For lowa State campaign seeks to further these three strategic aspirations:

Aspiration 1:

Ensure access to an exceptional education offering practical, global and leadership experiences that shape the well-rounded citizens and informed critical thinkers needed in the 21st century

Aspiration 2:

Advance lowa State as a world leader in addressing global challenges affecting our food, water, energy, health, security and environment

Aspiration 3:

Accelerate lowa State's contributions to the social good by extending its expertise, knowledge and values to improve quality of life within our state and the world



During Forever True, For Iowa State, we have an enormous opportunity - and great responsibility – to ensure the University Library is equipped to serve students, faculty, staff and lowans both now and well into the future. We have developed strategies to revitalize its spaces, increase opportunities for group collaboration and individual research, expand its prestigious collections and broaden the capabilities of the library faculty and staff.

UNIVERSITY LIBRARY CAMPAIGN PRIORITIES Transforming University Library study, research and collection spaces \$2 million

Generation after generation, Parks Library has been lowa State students' "third space" on campus. Beyond home and classroom, Parks Library is where students at all levels and of all majors gather - to study and do research, collaborate on class projects, meet with tutors, get together in extracurricular groups and seek assistance with technology and with scholarly resources. As one of the only buildings on campus serving all 36,000-plus students - with an average 11,000 users per day - Parks has never been busier.

Faculty, as well, benefit from having spaces for scholarship in the library. As academic research becomes more interdisciplinary, the library is the perfect place to bring burgeoning conversations across fields and expertise.

Such collaboration and teamwork is becoming ever more central to education and research, and it is essential for the library to provide an invigorating environment that fully addresses these developments. For Parks Library to continue to be the place students gather to meet their curricular and information needs, we must revitalize the building to accommodate the new ways it will be used, and to be flexible within these spaces as needs evolve.

As users increasingly access publications such as books, magazines and journals digitally instead of in print, the University Library must plan now to reconfigure space for Special Collections and University Archives, where we anticipate the primary growth in print collections, to house unique collections and archives that are important historically and for scholarship.

Plans for Parks Library include:

- transforming spaces for study, research, learning and collaboration
- creating flexible user-defined and high-tech spaces throughout Parks
- creating visible value-added customer services, along with consolidated points of service, throughout the library
- providing additional space for Special Collections and University Archives

Other facilities projects involve renovating the Veterinary Medicine Library in conjunction with the College of Veterinary Medicine renovation, and re-envisioning the Design Reading Room along with the College of Design renovation.

lower State University Library | FOREVER TRUE, FOR IOWA STATE



UNIVERSITY LIBRARY CAMPAIGN PRIORITIES

Expanding University Library collections and resources

\$500,000

With its extensive collections, resources and services – both physical and virtual – the University Library is central to Iowa State's standing as a premier public research university. A vibrant, leading-edge library can be an especially powerful tool in attracting faculty and graduate students to Iowa State, and in elevating the university's reputation far beyond campus borders.



Much of the library's work is related to scholarly communication, the means by which faculty and scholars make their work available and study the works of other scholars to advance their own research, often through journal literature. Many of the materials now obtained by the library are in electronic form, such as e-books and e-journals. The fact that journal costs continue to rise, whether paper or electronic, is part of the crisis in scholarly communication that libraries will continue to grapple with for the foreseeable future.

Through Forever True, For lowa State, we seek to establish an endowment to grow our research collections and resources – including documenting and preserving lowa State's unique collections available electronically. By expanding our digital collections, more lowa State University history can be shared with the world.

6

Forever True for Iowa State | University Library

UNIVERSITY LIBRARY CAMPAIGN PRIORITIES

Extending University Library expertise

\$700,000

As many as 15,000 users visit Parks Library each day and rely upon the assistance of library employees, who have the expertise and skills necessary to facilitate learning, teaching, research and outreach. Library faculty and staff are a tremendous resource that, together with our physical facilities and collections, truly comprise lowa State's scholarly commons. Accordingly, we must ensure that we have highly skilled professionals at all levels of the University Library so we are best prepared to support students, faculty and other users in their endeavors.

Critical to the library is its workforce of more than 120 student employees – lowa State students from every major on campus – without whom the library could not open its doors. Students interact with and learn from librarians and staff, and are immersed in stimulating positions that support the enhancement of educational experiences at lowa State. As one of the largest student employers on campus, the library not only facilitates improved knowledge

among student assistants, it also provides critical financial support for their educational expenses.

During Forever True, For Iowa State, we seek support for faculty, staff and student enrichment through:

- Endowed library faculty positions, including the dean, and the heads of Special Collections and University Archives, Preservation and Instructional Programs.
- Student assistant scholarships, and internships in departments such as preservation, special collections and university archives, for students who seek a challenging experience in an information-centered environment.
- Support for post-doctoral researchers, such as the Council on Library and Information Resources'
 Digital Preservation Research Fellows to provide expertise and coordinate efforts to develop a digital preservation program at lowa State.



"When I first started at Iowa State, I thought the library was used only for research and studying. Then I began working at Parks Library, and I realized that the many services that the library provides can be crucial to the success of students like me."

Michaela Tintjer, senior, accounting,
 Library Storage Building and Stacks Management

Iowa State University Library | FOREVER TRUE, FOR IOWA STATE

Forever True for Iowa State | University Library



UNIVERSITY LIBRARY CAMPAIGN PRIORITIES

Enhancing University Library services

\$2 million

A fitting byword for describing the 21st century library is "ever-changing." It is because the world in which we live – and in which the students educated at lowa State will participate – is itself changing by leaps and bounds. Indeed, students' ability to access information technology in its ever-expanding forms is especially important to their ability to contribute to society. On the faculty and graduate student side, new resources and tools in the research environment are also shifting the markers for leading-edge scholarship and breakthroughs.

The library is poised to support the ever-changing scholarly communication needs of our students and faculty. Through the Forever True campaign, the University Library envisions expanding several of our services to best anticipate these needs:

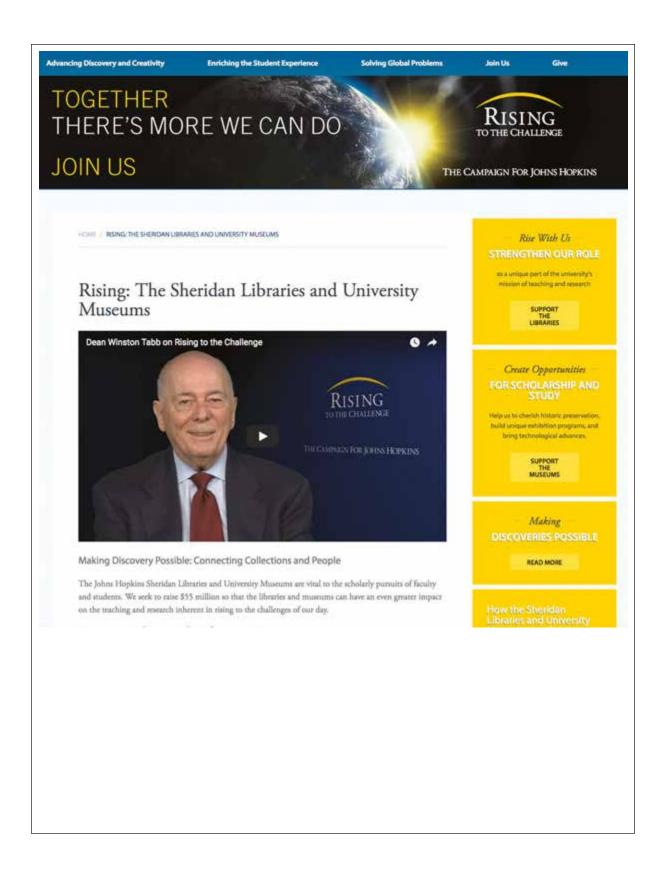
- Provide a technology "sandbox" where students can experiment with new software and hardware in a non-discipline-specific setting, led by other student experts
- Implement open access initiatives and assist faculty with their data storage needs
- Further faculty success in digital scholarship, an area of growing importance to the academy and to lowa State faculty and scholars
- Re-envision the liaison librarian program, increasing librarians' ability to devote more time to user engagement, such as:
 - Help students develop research skills over the course of their academic careers
 - Work with faculty and graduate students on information management such as citation management, productivity tools, managing alerts and feeds, and personal archiving
 - Collaborate with academic departments to integrate information literacy into courses

8

JOHNS HOPKINS UNIVERSITY LIBRARIES

Rising: The Sheridan Libraries and University Museums

https://rising.jhu.edu/librariesmuseums



JOHNS HOPKINS UNIVERSITY LIBRARIES

Rising: The Sheridan Libraries and University Museums

https://rising.jhu.edu/librariesmuseums

Reimagining Libraries in the Information Age

Help us reimagine the role of the libraries in this new and ever-evolving information ag by supporting revitalization of infrastructure and leveraging of rechnology.

Center for Education Resources Directorship

An endowed directorship will ensure the Center's continued impact on pedagogical excellence, instructional technology, and student outcomes assessment. Additional program support will fund student-faculty partnerships to develop digital resources.

Milton S. Eisenhower Library Revitalization

The Library's role and usage has changed since it opening in 1964. Help us to meet our user expectations and needs with a holistic approach to changes within the building.

Our Cathedral of Books: The George Peabody Library

The 300,000-volume collection offers a window into the scholarly interest of the 19th century. We seek to restore it to the active research library its founder and namesake imagined.

Annual Giving: Friends of the Libraries

Annual gifts are essential to our efforts to build and strengthen the Libraries' collection both print and digital, while making technological enhancements that foster the research and teaching aims of the university.

Advancing Book and Paper Conservation

With more than a third of our Libraries' paper-based collections at risk, your support for active materials science research, education, and innovation is vital.

Enhancing Digital Scholarship

Your support will help faculty and students to discover and explore the past using digital

Strengthening Homewood Museum

Help preserve the historic building and its collections through support for special preservation projects and public outreach programs.

Preserving Evergreen

To ensure the museum's long-term stability, your help is needed to support preservation initiatives, public programming, and general operations.

TAKE THE NEXT STEP

We welcome your interest in, and support for, our important work. Read our case statement or contact us to





Related Links History's Printed Treasures

21st Century Cities Initiative

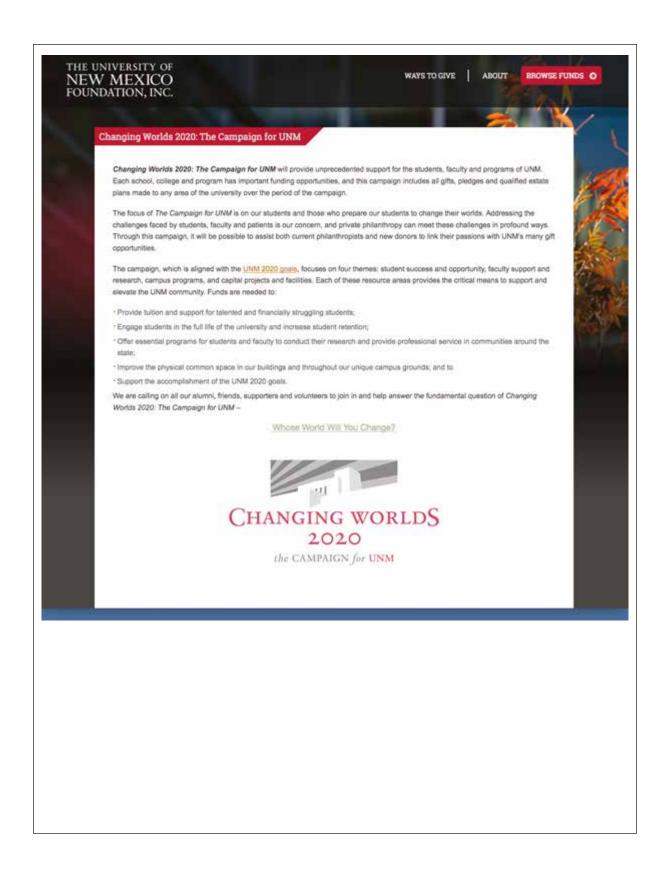
Science of Learning Institute



UNIVERSITY OF NEW MEXICO FOUNDATION, INC.

Changing Worlds 2020: The Campaign for UNM

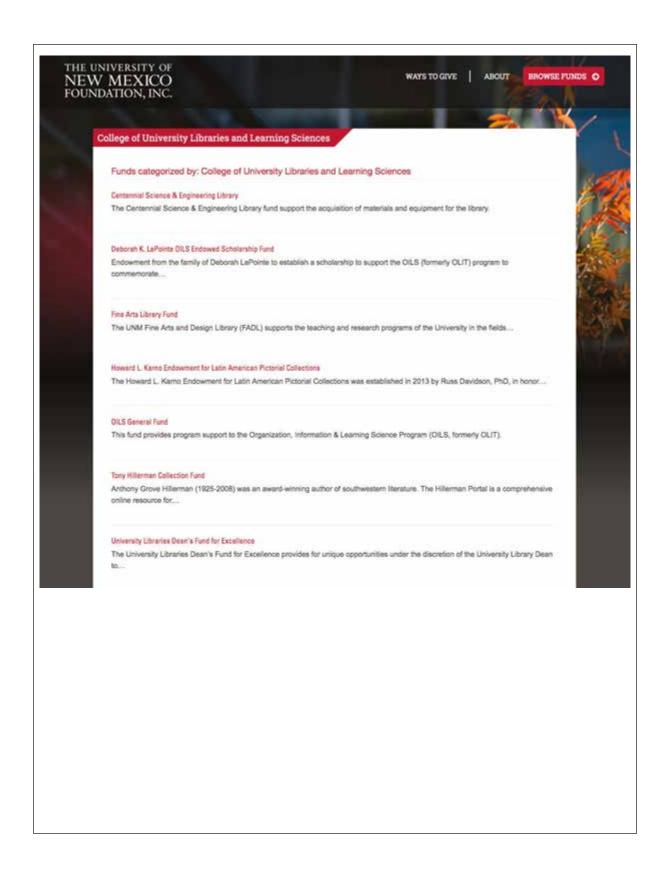
https://www.unmfund.org/whose-world-will-you-change



UNIVERSITY OF NEW MEXICO FOUNDATION, INC.

College of University Libraries and Learning Sciences

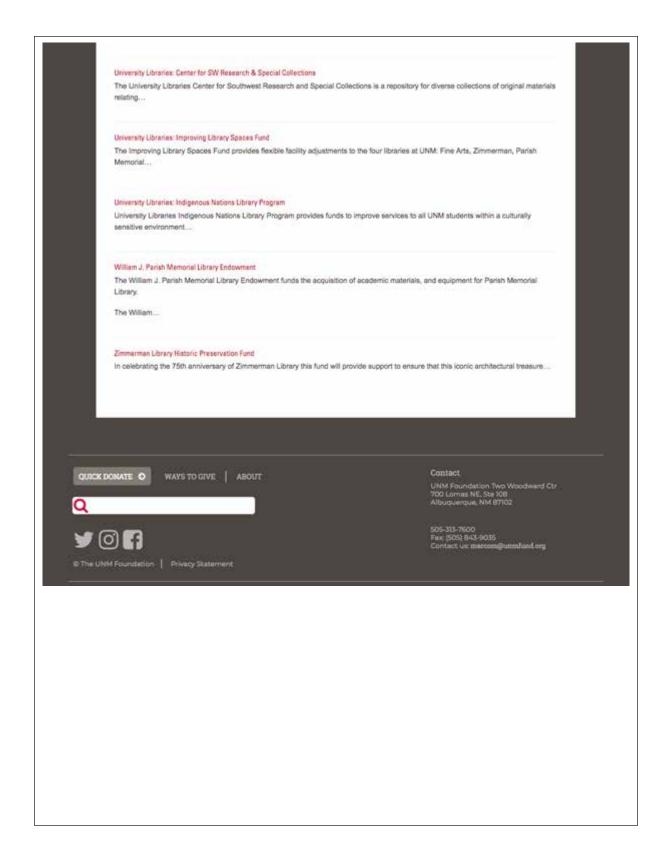
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UNIVERSITY OF NEW MEXICO FOUNDATION, INC.

College of University Libraries and Learning Sciences

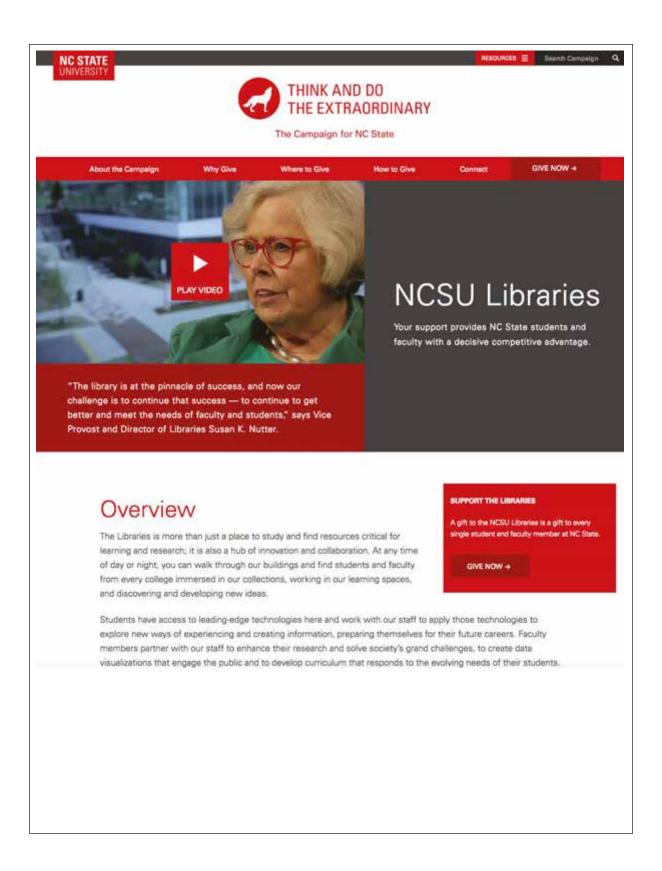
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NORTH CAROLINA STATE UNIVERSITY

The Campaign for NC State | NCSU Libraries

https://campaign.ncsu.edu/where-to-give/libraries/



NORTH CAROLINA STATE UNIVERSITY

The Campaign for NC State | NCSU Libraries

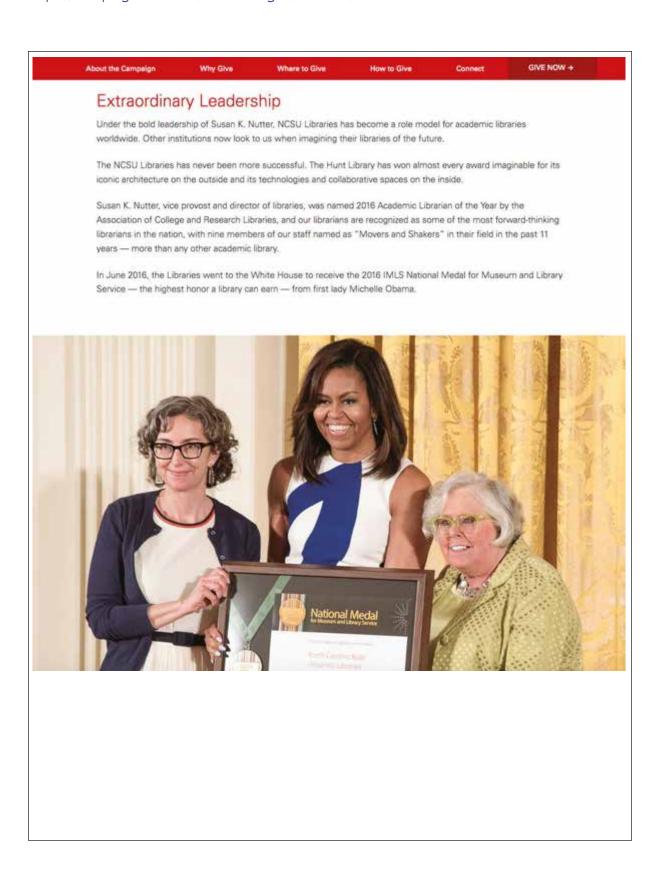
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NORTH CAROLINA STATE UNIVERSITY

The Campaign for NC State | NCSU Libraries

https://campaign.ncsu.edu/where-to-give/libraries/



PENNSYLVANIA STATE UNIVERSITY DEVELOPMENT

Greater Penn State for 21st Century Excellence



A Penn State education prepares students to be future leaders and problem solvers in an increasingly complex world—and the Penn State Libraries is proud to serve at the heart of that mission. Our thirty-seven libraries offer nearly five million resources—print volumes, periodicals, online services, films, maps, and archival materials—in support of the University's academic excellence, cutting-edge research, and

superior public service. As students' needs have evolved, both in their current studies and future goals, we have evolved as well, integrating cutting-edge technology alongside our traditional collections. Through the Greater Penn State campaign, alumni and friends can partner with us in preserving our materials, encouraging our students, advancing our capacities, and ensuring Penn State remains a premier educational destination for generations to come.





OUR CAMPAIGN PRIORITIES

IMPACTING THE WORLD AT THE PENN STATE LIBRARIES

Early Career Librarianships: Early Career Librarianships offer promising junior faculty librarians the capacity to advance a program, invest in new equipment, and engage in travel that elevates our libraries. From now until June 30, 2021, new Early Career Librarianships (established at the \$400,000 level) will receive a University match of \$100,000, enhancing the impact on the lives of our librarians and academic community.

Dean's and Endowed Chairs: To attract and sustain top librarians who will take our institution to the next level, we must compete with other prestigious research libraries across the country and internationally. Endowed chairs for our accomplished faculty and deans help the Penn State Libraries stand out among our peers and provide our librarians with the resources to innovate their research, expand our library services, and engage in new collaborations across the globe.

CREATING TRANSFORMATIVE EXPERIENCES AT THE PENN STATE LIBRARIES

Collaboration Commons: As a final, unifying phase of Pattee Library's architectural transformation, the Collaboration Commons will create cohesion across the building and transform previously under-utilized space into beneficial areas for study, collaboration, and research. Philanthropic support is needed to finalize this new commons, and naming opportunities are still available



Maker Commons: The Maker Commons allows Penn State students the opportunity to take their dreams from vision to reality. With access to 3-D printers and rapid prototyping devices, students at all campuses and in every discipline can pursue their own research, discoveries, and entrepreneurial accomplishments. Through private support, we will maintain and advance these revolutionary tools and respond to students' use and demand.

Digitization and Conservation: In the preservation and digitization processes, we harness traditional and innovative technologies to protect historical and educational resources. Gifts to this mission will help us counter the effects of age and use, increase accessibility through expanded digitization, and ensure our libraries' extensive collections are enjoyed by current and future learners.



PENNSYLVANIA STATE UNIVERSITY DEVELOPMENT

Greater Penn State for 21st Century Excellence

Eberly Family Special Collections Library: Home to more than 200,000 printed volumes and 25 million archival records and manuscripts, the Eberly Family Special Collections Library inspires novel avenues of study, contributes to new knowledge, and highlights the rich history of our University, Commonwealth, and international community. With the support of alumni and friends, we will continue to expand and cultivate our inventory, offering resources as unique and invaluable as the individuals we serve.

provide access to vital academic resources, but also lessen significant financial burdens for students already struggling to afford costs associated with tuition.

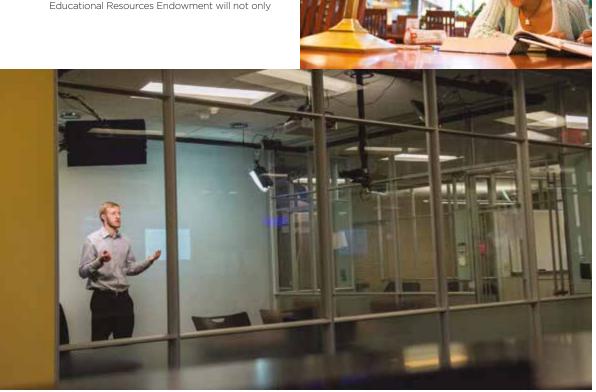
OPENING DOORS AT THE PENN STATE LIBRARIES

Textbook and Educational Resources Endowment:

The cost of textbooks has risen more than 1000 percent in the past four decades, and about one-third of students have reconsidered a course due to the cost of materials. Addressing this inequity, the Penn State Libraries has established the Textbook and Educational Resources Endowment to loan textbooks and course materials and provide free electronic resources. Support for the Textbook and Educational Resources Endowment will not only

Endowed Graduate Scholarships:

Graduate students contribute to the strength of the Penn State Libraries in countless ways—as role models for undergraduates, as partners for our faculty, and as ambassadors for the University. But as we compete with other elite schools for the best graduate student candidates, scholarships are critical in alleviating financial stress, encouraging



PENNSYLVANIA STATE UNIVERSITY DEVELOPMENT

Greater Penn State for 21st Century Excellence

original research, and enriching the quality of our library services.

First-Time Endowed Scholarship Donor

Matching Program: Providing the gift of education is a life-changing experience for students and philanthropists. To encourage our supporters to establish their first scholarship—directed to students with financial need who benefit from services offered at the Penn State Libraries—the University is offering a permanent 1:1 match to the principal of the endowed funds until June 30, 2021, doubling the impact on students' lives for generations to come.

YOUR SUPPORT, OUR FUTURE

Through the *Greater Penn State* campaign, donors can partner with the Penn State Libraries in achieving our most ambitious goals. We will provide financial resources to encourage our aspiring students and support our esteemed librarians throughout their careers. We will conserve our collections for life-long scholarly learning and enjoyment, while also expanding our Maker Commons and Collaboration Commons to provide students with cutting-edge resources and technology. We will develop our Textbook and Educational Resources Endowment, empowering students to meet their full potential during their years on campus and throughout their careers. Together, we can create the resources and support to transform the Penn State Libraries and our students' lives.

FOR MORE INFORMATION

Bob Darrah Director of Development and Alumni Relations University Libraries 814-863-5474 rjd18@psu.edu

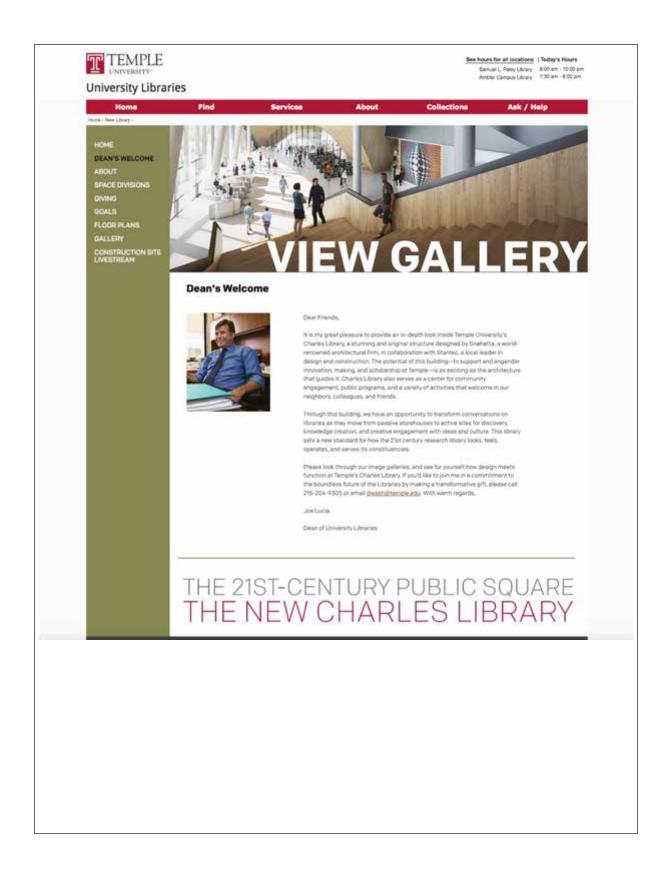


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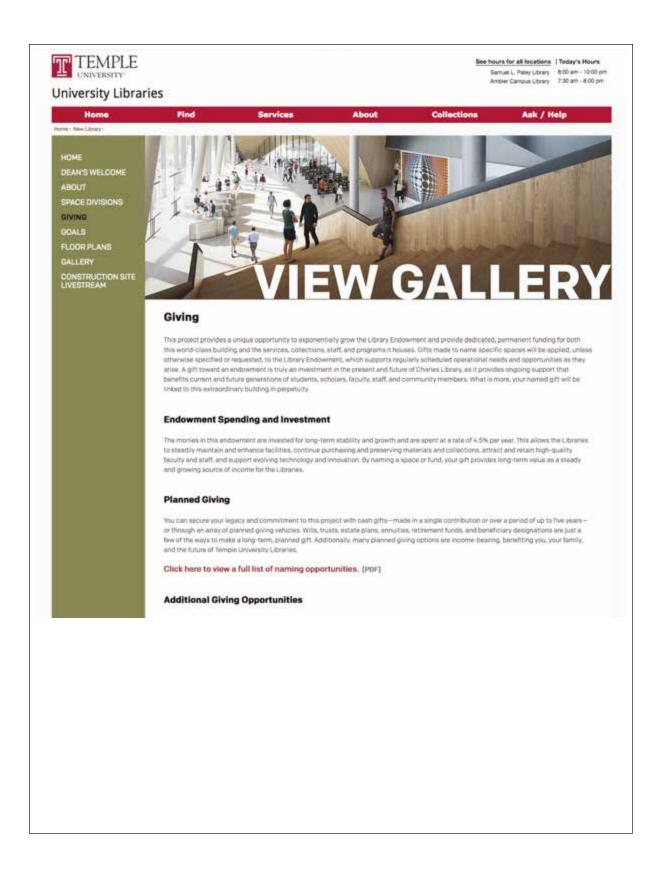
New Library | Dean's Welcome

https://library.temple.edu/newlibrary/deans-welcome



New Library | Giving

https://library.temple.edu/newlibrary/giving



New Library | Giving

https://library.temple.edu/newlibrary/giving

Endowment Giving

Technology Endowment, \$1,000,000

Though Resibility and futurecasting guide the building's technology planning, the extensive equipment, interfaces, and tools throughout require continued assessment, monitoring, and maintenance. The Technology Endowment supports upgrades and routine work on both transformative, large-scale, operational technologies, like the BookBot and Digital Display Walt, and the multitude of smaller-scale, user-facing materials such as work stations, graduate and faculty studies, and malerrapsices.

Digital Preservation Endowment, \$500,000

Digital preservation greatly increases the discovery and use-value of the Libraries' unique special collections by making them available via the web. It also extends the life of physical and material resources by reducing the hequency with which they are an inactive. The Digital Preservation Endowment ensures the promise of Charles Library's onsite, state-of-the-art conservation and digitization labs, and enables the Libraries to continue to scan materials and catalog and mount digital objects to both the Libraries' website and the Digital Public Library of America.

Exhibition Endowment, \$500,000

This fund ensures the pramise of both the special programs gallery and the dedicated Special Collections Research Center display area through the purchase of high-quality exhibition cases, mounts, and other specialized furnishings and equipment. This gift will help to build an in-house stock of meterials to stage and prepare exhibitions of varying forms, formats, and mediums, and to schedule traveling exhibitions and expend the Libraries' interpretive program as the opportunity arises.

Library Innovation Endowment, \$500,000

This building is forward-looking and designed to foster innovation over the long-term through highly flexible spaces and a technologically rich environment. It is not possible, however, to foresee every potential transformation in scholarly and creative output. This fund ensures that the Libraries can take advantage of exciting projects and new opportunities as they arise.

Public Program Endowment, \$500,000

Charles Library's event and gallery spaces are the first dedicated programming areas at the university's central library. The Public Program Endowment will supplement operational budget allocations, hence ensuring lively, smelly, and high-quality events, exhibitions, lectures, workshops, screenings, and performances at the library.

One Time Gifts

Class Gifts, \$100,000

Reunion and class gifts of \$100,000 and over may be applied to any naming or funding opportunity available for Charles Library. Classes may make either endowed or one-time gifts. Visit alumnitemple edu or giving temple adu for more information on how to organize a class gift.

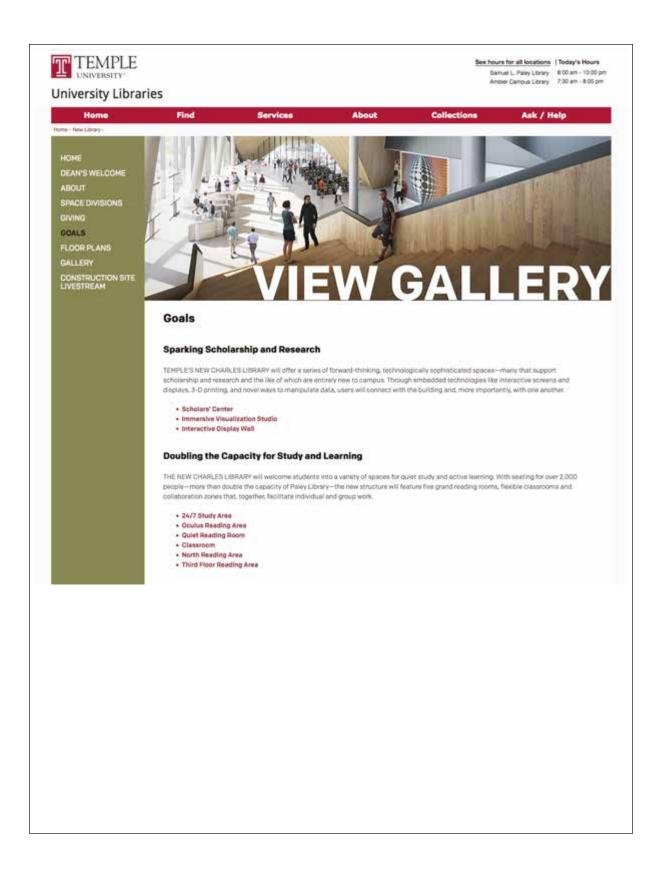
Exhibition Cases, \$50,000 each

Furnishings, supplies, and specialized equipment are purchased during preparation and building phases of the library project. A variety of high quality, permanent exhibition cases are needed to outfit both the Special Collections Research Center and the First Floor Exhibition Space. A one-time, non-endowed, cash gift of \$50,000 will purchase and name an exhibition case. Donors may purchase and name more than one case.

THE 21ST-CENTURY PUBLIC SQUARE THE NEW CHARLES LIBRARY

New Library | Goals

https://library.temple.edu/newlibrary/goals



New Library | Goals

https://library.temple.edu/newlibrary/goals

Advancing Student Success

IN DRECT SUPPORT OF TEMPLE'S VISION to provide students with the tools they need to graduate in four years and forge successful careers and lives, the new library will unbe multiple services in a single hub where students can access comprehensive guidance on projects, from initial concept and research to polished writing and presentation. Charles Library will also provide space for tutoring and academic coaching access subjects:

- . One Stop Desk
- . Center for Learning and Student Success
- . The Writing Center

Sharing the Collections

AT THE HEART OF CHARLES LISEARY is a 3.5 million-nem circulating collection as well as robust special and reference collections. Connecting our university community to these documents and artifacts—as well as developing ways to store and preserve them—is a critical part of the central library's mission to dresent the intellectual and outstrail record in all of its forms.

- . Special Collections Research Center
- BookBot Automated Storage and Retrieval System
- · Open Stacks

Encouraging Conversation and Engagement

THE IDEA OF A LIBRARY AS SOCIAL SPACE—an incuberor for conversation and ideas across diverse populations—dates back to ancient Greece. A first for Temple, Charles Library will host lectures, cultural events, exhibitions and other interactive programs in specialized spaces designed to promote discussion, engaging the entire Temple community and our neighbors.

- Multipurpose Auditorium
- · Exhibit Space
- Innovation and Creativity Zone
- . Graduate Scholars' Studio

Taking Learning Outdoors

OUTDOOR PLAZAS, Small groves, Balcony seeting on a beautiful terrace. Landscaped plazes that step up to library entrances. Charles Library will put exterior paces to work as classrooms, informal gathering places and event stages. Situated at the western edge of a proposed central quest, the library will another lample academics at the core of campus and front a field of green open space. LEED Gold-centriled with a green root, the library will reinforce fample's commitment to statishinability.

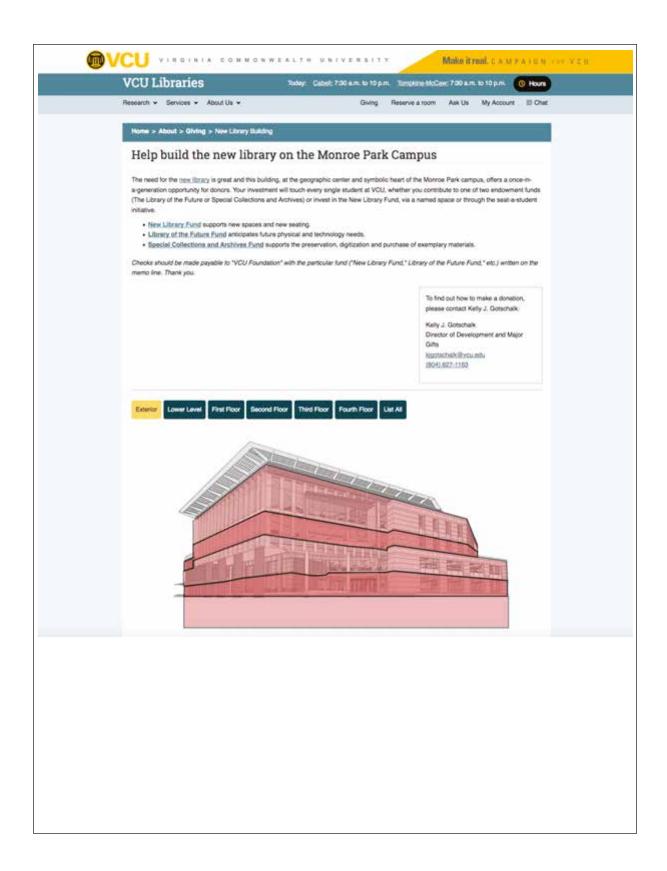
- Terrace
- + Grand Entry Plaza
- The Grove
- Green Roof

THE 21ST-CENTURY PUBLIC SQUARE THE NEW CHARLES LIBRARY

VIRGINIA COMMONWEALTH UNIVERSITY LIBRARIES

New Library Building

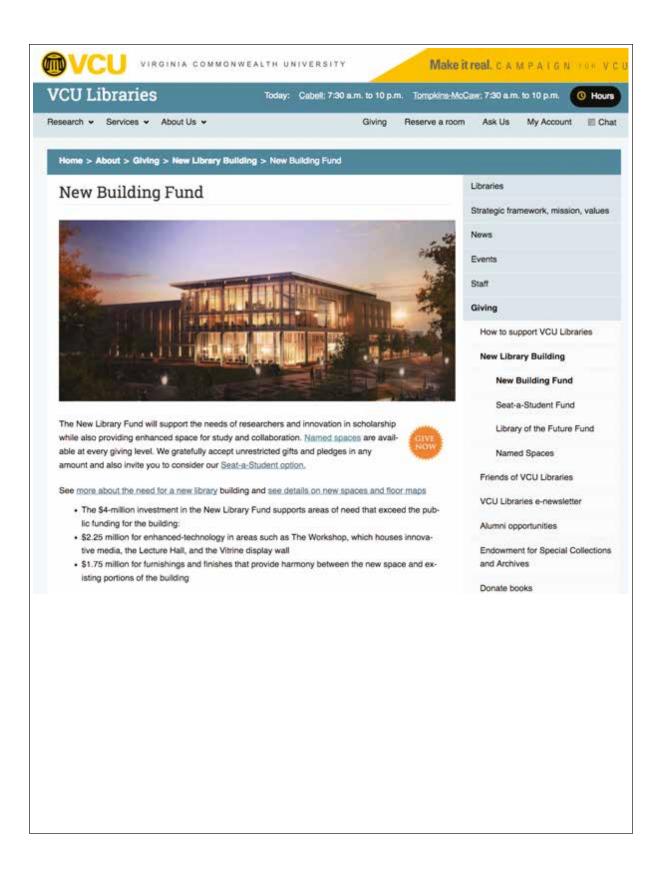
https://www.library.vcu.edu/about/giving/new-library-building/



VIRGINIA COMMONWEALTH UNIVERSITY LIBRARIES

New Building Fund

https://www.library.vcu.edu/about/giving/new-library-building/new-building-fund/



VIRGINIA COMMONWEALTH UNIVERSITY LIBRARIES

New Building Fund

https://www.library.vcu.edu/about/giving/new-library-building/new-building-fund/

Enhanced Technology and Furnishings Boards . The glass-fronted, towering entrance faces Shafer Court. A dramatic and unique feature will be a large-scale (19 feet by 23 feet wide) display wall (Vitrine). VCU's vitrine is inspired by the Contact the Development Office common definition of the word: a glass display case or cabinet for works of art and curios. This Jobs vitrine will be seen clearly day or night from as far away as Broad Street and Monroe Park as people approach campus center via Shafer-Linden-Cathedral walkways. Advisory committees . The 300-seat media-rich Lecture Hall serves the some 8,000 plus Central Virginians who at-Guidelines . The Workshop, home to the Innovative Media department, is now the university's center for the creative communication of ideas and experimentation in the digital environment. The Workshop Welcome from the University Librarsupports media-enabled storytelling, scholarship, exploration and visualization of data and learning for all disciplines and at all levels across the VCU community. The space offers cre-Year In Review ation suites, expert instruction and services designed for making multimedia magic. . Of the 155,000 new or redesigned square feet, 90 percent is dedicated to space for students and faculty. To learn more about these giving opportunities, please contact: Kelly J. Gotschalk Director of Development and Major Gifts kigotschalk@vcu.edu (804) 827-1163 Please note: All checks should be made payable to "VCU Foundation" with the particular fund (ex. "Campaign for VCU Libraries," "Friends of VCU Libraries," etc.) written on the memo line.

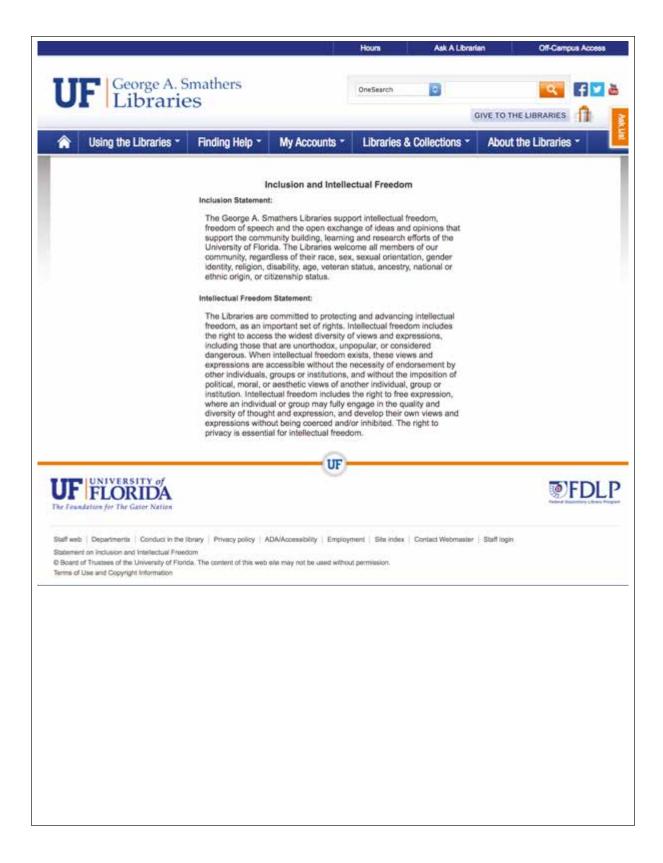
VCU Libraries Ask Us

Statements on Intellectual Freedom, Inclusion and Diversity

UNIVERSITY OF FLORIDA LIBRARIES

Inclusion and Intellectual Freedom

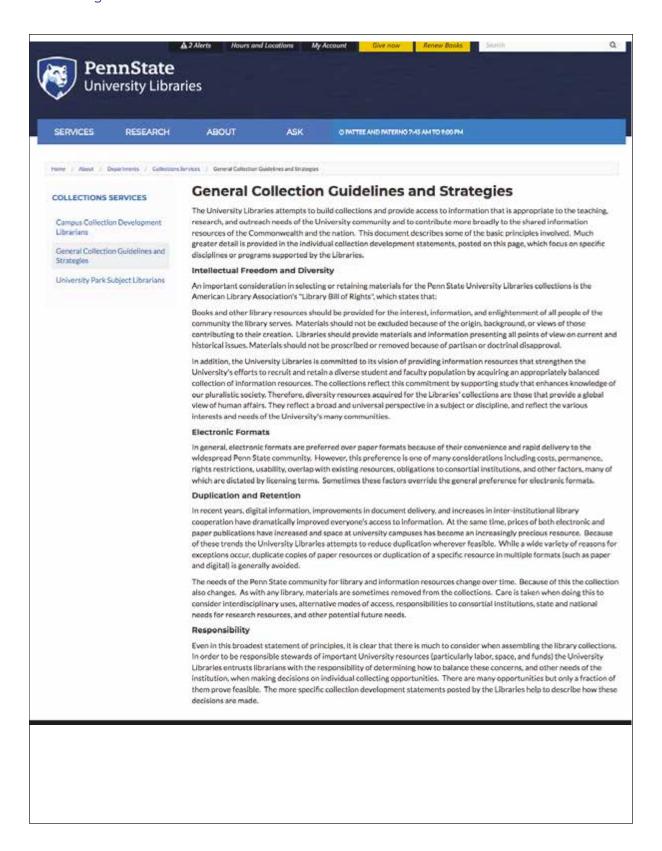
http://cms.uflib.ufl.edu/InclusionAndIntellectualFreedom



PENNSYLVANIA STATE UNIVERSITY LIBRARIES

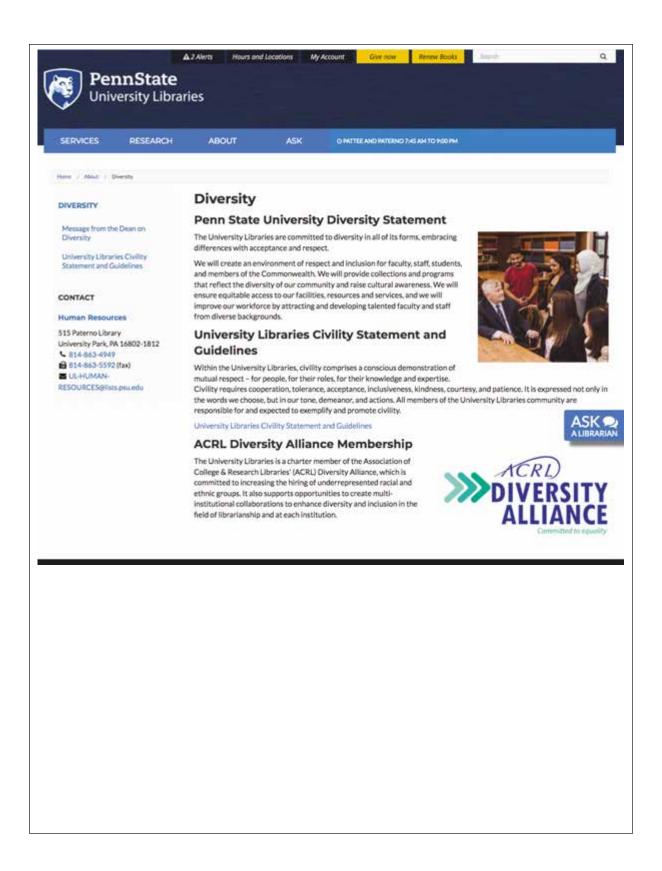
General Collection Guidelines and Strategies

https://libraries.psu.edu/about/departments/collections-services/general-collection-guidelines-and-strategies



PENNSYLVANIA STATE UNIVERSITY LIBRARIES

Penn State University Diversity Statement https://libraries.psu.edu/about/diversity



UNIVERSITY OF TORONTO

Statement on Equity, Diversity, and Excellence

http://www.governingcouncil.utoronto.ca/Assets/Governing+Council+Digital+Assets/Policies/PDF/ppdec142006.pdf

Statement on Equity, Diversity, and Excellence

December 14, 2006

Statement on Equity, Diversity, and Excellence

The purposes of this statement are to express the University's values regarding equity and diversity, and relate these to the institution's unwavering commitment to excellence in the pursuit of our academic mission

Equity and Human Rights

At the University of Toronto, we strive to be an equitable and inclusive community, rich with diversity, protecting the human rights of all persons, and based upon understanding and mutual respect for the dignity and worth of every person. We seek to ensure to the greatest extent possible that all students and employees enjoy the opportunity to participate as they see fit in the full range of activities that the University offers, and to achieve their full potential as members of the University community.

Our support for equity is grounded in an institution-wide commitment to achieving a working, teaching, and learning environment that is free of discrimination and harassment as defined in the *Ontario Human Rights Code*. In striving to become an equitable community, we will also work to eliminate, reduce or mitigate the adverse effects of any barriers to full participation in University life that we find, including physical, environmental, attitudinal, communication or technological.

Diversity and Inclusiveness

Our teaching, scholarship and other activities take place in the context of a highly diverse society. Reflecting this diversity in our own community is uniquely valuable to the University as it contributes to the diversification of ideas and perspectives and thereby enriches our scholarship, teaching and other activities. We will proactively seek to increase diversity among our community members, and it is our aim to have a student body and teaching and administrative staffs that mirror the diversity of the pool of potential qualified applicants for those positions.

Excellence

We believe that excellence flourishes in an environment that embraces the broadest range of people, that helps them to achieve their full potential, that facilitates the free expression of their diverse perspectives through respectful discourse, and in which high standards are maintained for students and staff alike. An equitable and inclusive working and learning environment creates the conditions for our diverse staff and student body to maximize their creativity and their contributions, thereby supporting excellence in all dimensions of the institution.

Excellence at the University of Toronto is predicated on core freedoms that are at the heart of every university's mission --- freedom of speech and expression, academic freedom and freedom of research.

Responsibility

The creation of an equitable community, one that is diverse as well as inclusive and that is respectful and protects the human rights of its members, requires the work of every member of the community, across all of our sites and campuses, including students, teaching staff, administrative staff, visitors, alumni and guests

For its part, the University will strive to make considerations of equity a part of the processes of setting policies, developing procedures, and making decisions at all levels of the institution. While for governance purposes, responsibility for the Statement resides with the Vice-President of Human Resources and Equity, daily responsibility for ensuring that the values expressed in this Statement live and breathe throughout the University will also rest with the President, the Vice-President and Provost, the Vice-Presidents and Vice-Provosts, and each Principal, Dean, Chair and Manager, within the scope of each person's role in the University.

University of Toronto Governing Council—Web version

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UNIVERSITY OF TORONTO

Statement on Freedom of Speech

http://www.governingcouncil.utoronto.ca/Assets/Governing+Council+Digital+Assets/Policies/PDF/ppmay281992.pdf

Statement on Freedom of Speech

May 28, 1992

Statement on Freedom of Speech

In policies approved by the Governing Council, the University community has held that the essential purpose of the University is to engage in the pursuit of truth, the advancement of learning and the dissemination of knowledge. To achieve this purpose, all members of the University must have as a prerequisite freedom of speech and expression, which means the right to examine, question, investigate, speculate, and comment on any issue without reference to prescribed doctrine, as well as the right to criticize the University and society at large. The purpose of the University also depends upon an environment of tolerance and mutual respect. Every member should be able to work, live, teach and learn in a University free from discrimination and harassment.

The existence of an institution where unorthodox ideas, alternative modes of thinking and living, and radical prescriptions for social ills can be debated contributes immensely to social and political change and the advancement of human rights both inside and outside the University. Often this debate may generate controversy and disputes among members of the University and of the wider community. In such cases, the University's primary obligation is to protect the free speech of all involved. The University must allow the fullest range of debate. It should not limit that debate by preordaining conclusions, or punishing or inhibiting the reasonable exercise of free speech.

Of necessity, there are limits to the right of free speech, for example, when members of the University use speech as a direct attack that has the effect of preventing the lawful exercise of speech by members or invited guests, or interfering with the conduct of authorized University business, the University may intervene. Similarly, although no member of the University should use language or indulge in behaviour intended to demean others on the basis of their race, ancestry, place of origin, colour, ethnic origin, citizenship, creed, sex, sexual orientation, handicap, age, marital status, family status, the receipt of public assistance or record of offence, the values of mutual respect and civility may, on occasion, be superseded by the need to protect lawful freedom of speech. However, members should not weigh lightly the shock, hurt anger or even the silencing effect that may be caused by use of such speech.

The right to free speech is complemented by the right of freedom of association. The right to free speech extends to individuals cooperating in groups. All members have the freedom to communicate in any reasonable way, to hold and advertise meetings, to debate and to engage in peaceful assemblies and demonstrations, to organize groups for any lawful activities and to make reasonable use of University facilities, in accordance with its policies as they are defined from time to time and subject to the University's rights and responsibilities.

This policy statement does not exhaust University policy with respect to freedom of speech and is not intended to amend or qualify University policies on academic freedom, as currently expressed, for example, in Article 5 of the Memorandum of Agreement between the University of Toronto and the University of Toronto Faculty Association.

January 29th, 1992

University of Toronto Governing Council—Web version

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WASHINGTON STATE UNIVERSITY LIBRARIES

Intellectual Freedom Principles for Academic Libraries https://libraries.wsu.edu/policies/intellectual-freedom

