

# Selected Resources

## Books and Journal Articles

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- Saul, Jason. *The End of Fundraising. Raise More Money by Selling Your Impact*. 1st ed. San Francisco, CA: Jossey-Bass, 2011.
- Smith, Steven Escar. "If No One Graduates from the Library, Then Who Are Its Donors?: Some Reflections from an Accidental Academic Fundraiser." *College & Research Libraries News* 73, no. 10 (November 2012), 608-09. <https://doi.org/10.5860/crln.73.10.8849>
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## Journals

- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA). *Nonprofit and Voluntary Sector Quarterly*, <http://journals.sagepub.com/home/nvs>
- Chronicle of Philanthropy*, <https://www.philanthropy.com/>
- Grassroots Institute for Fundraising Training. *Grassroots Fundraising Journal*, <http://www.grassrootsfundraising.org/sustainable-organizations/grassroots-fundraising-journal/>
- Jack, Joseph and Morton Mandel School of Applied Social Sciences, Case Western Reserve University. *Nonprofit Management & Leadership*, <https://onlinelibrary.wiley.com/journal/15427854>
- Planned Giving Today*, <https://home.liebertpub.com/publications/planned-giving-today/235/overview>

## Annual and Impact Reports

- Louisiana State University Libraries. "Impact Report FY 2016–2017." <https://www.lib.lsu.edu/sites/default/files/info/2016-2017.pdf>
- Northwestern University Library. "Impact Report 2016–17." <https://www.library.northwestern.edu/documents/about/impact-report2017.pdf>

Syracuse University Libraries. "Annual Report 2016–2017" <https://library.syr.edu/about/documents/sulannualreport2017.pdf>

Temple University Libraries. "Annual Report Fiscal Years 2016–2017" [https://library.temple.edu/sites/default/files/annual\\_report\\_2017\\_web\\_version.pdf](https://library.temple.edu/sites/default/files/annual_report_2017_web_version.pdf)

## **SPEC Kits**

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Note: All URLs accessed July 3, 2018.